## **COVER SHEET**

		p r e w a r - 4 7 6  S.E.C. Registration Number
BERJAYAPH	1	INESINC.
a 6 ns.	(Company's Full Name)	
9 F R u f i n o P	acific	Tower
6 7 8 4 A y a I a	A v e . c	orner V.A.
Rufino St. I	M a k a t i	C   i   t   y   ,   M   .   M   .
Atty. Malu Sia-Bernas  Contact Person  Number  0 6 3 0 SEC  Month Day  Fiscal Year  Meeting	170	SEPT 2021  Relephone  Month Day Annual  Any day in October
Total No. of Stockholders		
	Domestic shed by SEC Personnel of LCU  Cashier	concerned
STAMPS	W U = V W	

# BERJAYA PHILIPPINES, INC.

	(Company's Address)
	811-0668 / 810-1814
unos 35	(Telephone Number)
JUNE 30	any day in the month of Novemb
(Fiscal Year Ending)	(Annual Meeting)
(month and day)	November 2024
N 0 40 10	(Term Expiring On)
SEC Form 17	7-Q for the quarter ended 30 September 20
	(Form Type)
	N.A.
(Amend	dment Designation, if applicable)
111	(Period Ended Date)
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#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17 (2)(b) THEREUNDER

	١.	For the quarterly period ended 30 September 2021
	2.	SEC Identification Number 476
	3.	BIR Tax Identification No. 001-289-374
0)	4.	Exact name of registrant as specified in its charter BERJAYA PHILIPPINES, INC.
	5.	Province, Country or other jurisdiction of incorporation or organization Manila, Philippines
	6.	Industry Classification Code: (SEC Use Only)
	7.	Address of Issuer's principal office
		9/F Rufino Pacific Tower, 6784 Ayala Avenue, corner V.A. Rufino Street (formerly Herera Street), Makati City, M.M.
	8.	Issuer's telephone number, including area code
		(632) 811-0540
	9.	Former name, former address, and former fiscal year, if changed since last report N.A.
		Former Name: Former Address: Former Fiscal Year
	10.	Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 & 8 of the RSA
		Title of Each Class Number of Shares of Stock Issued and Outstanding
		COMMON 4,427,009,132
	11.	Are any or all of these securities listed on the Philippine Stock Exchange?
		Yes [√] No []
	12.	Indicate by check mark whether the registrant:
		(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports);
		Yes [√] No [ ]
		(b) has been subject to such filing requirements for the past 90 days.
		Yes [√] No []

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

See Interim Consolidated Statement of Financial Position as of 30 September 2021, attached hereto as Annex "A", and Aging Schedule of Accounts Receivables as of 30 September 2021 attached hereto as Annex "B". For the basic earnings per share, the "weighted average number of shares outstanding" is added to the face of the Interim Consolidated Statement of Comprehensive Income.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Corporation's principal activity is investment holding. Since 1998, it has 100% equity ownership of Philippine Gaming Management Corporation (PGMC) whose principal activity is leasing of on-line lottery equipment and providing software support. In July 2019, the Corporation disposed of 20% of its shareholdings, and subsequently did not subscribe to the issuance of additional shares from the unissued capital of PGMC. To date, the Corporation's equity in PGMC is at 39.99%.

There is no change during the year in PGMC's principal activity as a domestic corporation involved principally in the business of leasing on-line lottery equipment and providing software support. Revenue from the lease of on-line lottery equipment, and maintenance and repair services are recognized based on certain percentage of gross receipts from lottery ticket sales.

In December 2009, the Corporation acquired a 232-room hotel, which operated as the Best Western Astor Hotel until 16 March 2010. The acquisition was made by the Corporation's subsidiary, Perdana Hotel Philippines Inc. ("PHPI") under the business name Berjaya Makati Hotel. The Corporation also subscribed to forty percent (40%) of the shares of stock of Perdana Land Philippines Inc. ("PLPI") which owns the land leased by PHPI.

In July 2010, the Corporation invested in Berjaya Pizza Philippines Inc. ("BPPI"), a company engaged in the manufacture, sale and distribution of food and beverages, and to operate, own, franchise, license or deal in restaurant related business operations. In 2017,the Corporation's equity interest in BPPI increased from forty one point forty three percent (41.43%) to forty eight point thirty eight percent (48.38%).

In August 2012, the Corporation invested in Bermaz Auto Philippines Inc. ("BAPI"), formerly Berjaya Auto Philippines Inc., a corporation engaged in the sale and distribution of all types of motor vehicles. On 12 September 2012, BAPI entered into a Distributorship Agreement with Mazda Motor Corporation of Japan for the distribution of vehicles bearing the Mazda brand within the territory of the Philippines. The Corporation's equity or interest in BAPI is equivalent totwenty eight point twenty eight percent (28.28%).

In September 2012, the Corporation invested in Cosway Philippines Inc. ("CPI"), primarily to engage in the wholesale of various products. CPI has not yet started its commercial operations. The Corporation's equity or interest in CPI is equivalent to forty percent (40%).

In 2014, the Corporation obtained control over H.R. Owen Plc ("H.R. Owen"), after a series of cash offers from HR Owen's existing stockholders. Incorporated in England, HR Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and after sales, predominantly in the London area. In 2015, HR Owen acquired 100% ownership over Bodytechnics in order to enhance its aftersales operations. In 2017, the Corporation acquired shares from Bentley Motor Limited to increase its stake in the profitable business of H.R. Owen. In August 2018, the corporation acquired shares from minority shareholders which the Corporation's equity interest in HR Owen is equivalent to one hundred percent (100%).

In July 2015, the Corporation invested in Ssangyong Berjaya Motor Philippines Inc. ("SBMPI"), a corporation engaged in the sale and distribution of all types of motor vehicles. On 01 May 2016, SBMPI entered into a Distributorship Agreement with Ssangyong Motor Company of Korea for the distribution of vehicles bearing the Ssangyong brand within the territory of the Philippines. At present, the Corporation's equity interest in SBMPI is equivalent to twenty one point sixty seven percent (21.67%).

In May 2016, the Corporation acquired forty one point forty six percent (41.46%) shares of Neptune Properties Inc. ("NPI"), a corporation engaged in the real estate business.

In April 2017, the Corporation incorporated a wholly owned subsidiary under the name of Berjaya Enviro Philippines Inc., a corporation engaged in the service business of protecting, cleaning, and preserving the environment. In December 2017, the Securities and Exchange Commission approved the Corporation's application to amend its name to Floridablanca Enviro Corporation.

In April 2018, the Corporation acquired twenty five percent (25%) of the equity in Chailease Berjaya Finance Corporation, a corporation engaged in the leasing and financing business.

In April 2018, the Corporation acquired 100% ownership to eDoc Holdings ("eDoc") from its subsidiary H.R. Owen with the assumption of the eDoc's outstanding liability. eDoc Holdings was incorporated on July 25, 2017 and is registered to engaged as a holding company in London.

In July 2019, BPI acquired 30% ownership interest in Berjaya Auto Asia, Inc. (BAAI). BAAI was incorporated on November 20, 2017 and is primarily engaged in selling and distribution of KAICENE brand of commercial vehicles within the territory of the Philippines. BAAI started its commercial operations on May 2019.

As of 30 June 2021, the Corporation does not have employees. Its subsidiaries, PHPI, Floridablanca Enviro Corporation ("FEC") and H.R. Owen have sixty four (64), seven (7), and four hundred nine (409) employees, respectively. The Corporation does not anticipate any substantial increase in the number of its employees within the ensuing twelve (12) months. There are no supplemental benefits or incentive arrangements the subsidiaries have or will have with its employees.

In September 2021, PGMC acquired 49% of Pinoylotto Technologies Corp, a corporation which was awarded by the Philippine Charity Sweepstakes Office's (PCSO) Procurement of Five (5) Years Lease of the Customized PCSO Lottery System, also known as the '2021 PLS Project' under SBAC Contract No. 2021-1.

## Comparable Discussion on Material Changes in Results of Operations for the Three Months' Period Ended 30 September 2021 vs. 30 September 2020

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}7.78\$ billion for the three months ended 30 September 2021, an increase of \$\mathbb{P}728.61\$ million (9.37%) over total revenues of \$\mathbb{P}7.78\$ billion during the same period in 2020. The increase was primarily due to a higher revenue contribution from its subsidiary, H.R. Owen.

The Group's total cost and operating expenses for the three months ended 30 September 2021 increased by ₽654.71 million (8.65%) to ₽8.22 billion from ₽7.57 billion for the same period in 2020. The increase is attributed to the following: (1) cost of vehicles sold and body shop repairs and parts increased by ₽549.75 million (8.14%), (2) salaries and employee benefits increased by ₽46.78 million (11.71%), (3) marketing & selling increased by ₽28.62 million (20.32%), (4) taxes and licenses increased by ₽12.70 (135.65%), (5) depreciation and amortization increased by ₽12.30 million (9.05%), (6) insurance increased by ₽4.69 million (22.77%), (7) stationary and office supplies increased by ₽2.44 million (13.62%), (8) repairs and maintenance increased by ₽2.32 million (20.02%), (9) transportation and travel increased by ₽2.31 million (49.68%), (10) cost of food and beverages increased by ₽2.00 million (152.87%), (11) outside

services increased by  $Peansatz = 1.23 \text{ million } (377.82\%), (12) \text{ security services expense increased by } Peansatz = 1.52 \text{ million } (24.65\%), (13) \text{ commission expense increased by } Peansatz = 1.52 \text{ million } (209.49\%), (14) \text{ representation and entertainment increased by } Peansatz = 1.52 \text{ million } (335.27\%) \text{ and } (15) \text{ cleaning and maintenance increased by } Peansatz = 1.52 \text{ million } (209.49\%), (2) \text{ rental decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (2) \text{ rental decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased by } Peansatz = 1.52 \text{ million } (209.49\%), (3) \text{ professional fees decreased } (309.49\%), (3) \text{ professional fees$ 

Other Income (Charges)amounted to \$\textstyle{259.45}\$ million for the three months ended 30 September 2021, an increase of \$\textstyle{2166.83}\$ million (155.36%) from Other Income (Charges) of (\$\textstyle{2107.39}\$) million in the same period in 2020, mainly due to increase in share of net losses from its associated companies for the first quarter.

Net income from operations increased by P218.05 million (387.84%) to P274.27 million for the three months ended 30 September 2021 from net income of P56.22 million in the same period in 2020 due to increase in share of net income from its associated companies.

## Comparable Discussion on Material Changes in Financial Condition as of 30 September 2021 vs. 30 June 2021

Total assets of the Group increased by P1.10 billion (5.60%) to P20.84 billion as of 30 September 2021, from P19.74 billion as of 30 June 2021.

Trade and other receivables (net) increased by P486.62 million (24.71%) to P2.46 billion in 30 September 2021 compared to P1.97 billion in 30 June 2021, mainly due to increase in deposits, other trade receivables and from related parties.

Financial assets at fair value through profit or loss decreased by P3.11 million (42.15%) to P4.26 million in 30 September 2020 compared to ₱7.37 million in 30 June 2020 due to disposals made during the quarter.

Inventories (net) increased by ₽148.48 million (4.26%) to ₽3.63 billion in 30 September 2021 compared to ₽3.48 billion in 30 June 2021, mainly due to the increase in sales of vehicles.

Advances to associates increased by ₽2.09 million (.10%) to ₽2.07 billion in 30 September 2021 and 30 June 2021.

Prepayments and other current assets (net) increased by ₽211.71 million (24.73%) to ₽1.07 billion in 30 September 2021 compared to ₽855.93 million in 30 June 2021, mainly due to increase in the movement of prepaid expenses.

Financial assets at fair value through other comprehensive income increased by ₽75.96 million (7.08%) to ₽1.15 billion in 30 September 2021 compared to ₽1.07 billion in 30 June 2021 due to change in fair value.

Right of use asset-net decreased by ₽40.49 million (1.40%) to ₽2.86 billion in 30 September 2021 compared to ₽2.90 billion in 30 June 2021 due to its amortization during the first quarter.

Property and equipment (net) increased by ₱202.96 million (5.55%) to ₱3.86 billion in 30 September 2021 compared to ₱3.66 billion in 30 June 2021 is mainly due to additions made during the quarter.

Investment property increased by P2.25 million (1.81%) to P126.59 million in 30 September 2021 compared to ₱124.34 million in 30 June 2021 due to translation adjustment during the quarter.

Investments in associates decreased by ₽13.67 million (1.17%) to ₽1.16 billion in 30 September 2021 compared to ₽1.17 billion in 30 June 2021, mainly due to the impact of its dividends declared during the quarter.

Intangible assets increased by ₽26.31 million (1.75%) to ₽1.53 billion in 30 September 2021 compared to ₽1.51 billion in 30 June 2021, primarily due to changes in translation.

Deferred tax assets remain unchanged at ₽82.37 million in 30 September 2021 and 30 June 2021.

Meanwhile, other non-current assets decreased by ₽.46 million (6.19%) to ₽6.99 million in 30 September 2021 compared to ₽7.45 million in 30 June 2021.

Total liabilities of the Group increased by ₽771.10 million (7.10%) to ₽11.64 billion as of 30 September 2021, from ₽10.87 billion as of 30 June 2021.

Trade and other payables current decreased by \$\mathbb{P}1.37\$ million (.07%) to \$\mathbb{P}2.02\$ million in 30 September 2021 compared to \$\mathbb{P}2.02\$ billion in 30 June 2021, mainly due to payments made for trade payables during the first quarter.

Current loans payable and borrowings decreased by 1.96% to P2.51 billion in 30 September 2021 compared to P2.56 billion in 30 June 2021, mainly due to payments made for the loans during the quarter.

Lease liabilities- current increased by ₽51.93 million (18.07%) to ₽339.29 million in 30 September 2021 compared to ₽287.35 in 30 June 2021.

Contract Liabilities (current), which is recognized as advance payments received from customers, increased by ₱366.87 million (18.55%) to ₱2.34 billion as of 30 September 2021, from ₱1.98 billion as of 30 June 2021.

Advances from associates-current decreased by ₽22.28 million (8.59%) to ₽237.11 million as of 30 September 2021, from ₽259.39 as of 30 June 2021. Decreased is due to payment of advances made during the quarter.

Income Tax Payable increased by ₽3.25 million (1078.77%) to ₽3.55 million in 30 September 2021 compared to ₽.30 million in 30 June 2021.

Lease liabilities- non-current decreased by ₽38.53 billion (1.44%) to ₽2.64 billion in 30 September 2021 compared to ₽2.68 million in 30 June 2021, mainly due to reclassification of non-current into current lease liabilities.

Non-current loans payable and borrowings increased by P471.64 million (134.95%) to P821.13 million in 30 September 2021 compared to P349.49 million in 30 June 2021, mainly due to payments made for the loans during the quarter.

Advances from associates- non-current decreased by P11.80 million (1.97%) to P588.20 million as of 30 September 2021, from P600 million as of 30 June 2021. Decreased is due to payment of advances made during the quarter.

Deferred tax liabilities increased by ₽2.22 million (1.79%) to ₽126.14 million in 30 September 2021 compared to ₽123.92 million in 30 June 2021.

Post-employment benefit obligation decreased by ₽.65 million (9.21%) to ₽6.44 million in 30 September 2021 compared ₽7.10 in 30 June 2021.

Total stockholders' equity of the Group increased by ₱333.68 million (3.76%) to ₱9.20 billion as of 30 September 2021, from ₱8.87 billion as of 30 June 2021 under review. The book value per share increased to ₱2.08 in 30 September 2021 from ₱2.00 in 30 June 2021.

#### Comparable Discussion on Material Changes in Cash Flows for the Three Months Period Ended 30 September 2021 vs. 30 September 2020

The consolidated cash and cash equivalents for 30 September 2021 decreased by ₱295.62 million (32.14%) to ₱624.20 million as of 30 September 2020 from ₱919.82 million for the same period last year 30 September 2020. The decrease is mainly attributable to payments made during the period.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

	30 September 2021	30 June 2021
Liquidity Ratio - Current ratio	1.32:1.00	1.27 : 1.00
Leverage Ratio - Debt to Equity	1.26:1.00	1.23:1.00
Activity Ratio - Annualized PPE	8.81 times	8.05 times
× = · · · · · · · · · · · · · · · · · ·	30 September 2021	30 September 2020
Profitability Ratios		
Return on Equity	11.92%	2.81%
Return on Assets	5.26%	1.21%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets
	Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities
	Stockholders' Equity
PPE Turnover	Revenues
	Property, Plant & Equipment (Net)
Return on Equity	Net Income
w	Equity
Return on Assets	Net Income
	Total Assets

Comparable Discussion on Material Changes in Results of Operations for the Three Months' Period Ended 30 September 2020 vs. 30 September 2019

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}7.78\$ billion for the three months ended 30 September 2020, an increase of \$\mathbb{P}301.31\$ million (4.03%) over total revenues of \$\mathbb{P}7.48\$ billion during the same period in 2019. The increase was primarily due to a higher revenue contribution from its subsidiary, H.R. Owen.

The Group's total cost and operating expenses for the three months ended 30 September 2020 increased by P167.75 million (2.27%) to P7.57 billion from P7.40 billion for the same period in 2019. The increase is attributed to the following: (1) cost of vehicles sold and body shop repairs and parts increased by #321.97 million (5.01%), (2) depreciation and amortization increased by ₽14.24 million (11.72%), (3) stationary and office supplies increased by ₽12.53 million (232.31%), (4) insurance increased by P4.80 million (30.36%), (5) repairs and maintenance increased by P3.61 million (45.23%) and (6) transportation and travel increased by P.48 million (11.55%). These increases were offset by the following decreases of expenses: (1) salaries and employee benefits decreased by \$\infty\$51.88 million (11.49%), (2) marketing & selling decreased by P45.64 million (24.48%), (3) miscellaneous expenses decreased by P39.44 million (70.55%), (4) taxes and licenses decreased by \$\text{P27.08} (74.31%), (5) professional fees decreased by P11.61 million (39.59%), (6) rental decreased by P4.46 million (45.55%), (7) security services expense decreased by 2.43 million (53.51%), (8) representation and entertainment decreased by \$\text{P2.10}\$ million (96.21%), (9) cleaning and maintenance decreased by ₽1.85 million (15.16%), (10) cost of food and beverages decreased by ₽1.55 million (54.36%), (11) outside services decreased by P.96 million (74.67%), (12) commission expense increased by \$\infty\$.66 million (79.41%) and (13) communication, light and water decreased by \$\infty\$.24 million (1.10%).

Other Income (Charges)amounted to (P107.39) million for the three months ended 30 September 2020, a decrease of P173.76 million (263.02%) from Other Income (Charges) of P65.87 million in the same period in 2019, mainly due to increase in share of net losses from its associated companies for the first quarter.

Net income from operations decreased by \$\mathbb{P}28.67\$ million (33.77%) to \$\mathbb{P}56.22\$ million for the three months ended 30 September 2020 from net income of \$\mathbb{P}84.89\$ million in the same period in 2019 due to increase in share of net losses from its associated companies.

## <u>Comparable Discussion on Material Changes in Financial Condition as of 30 September 2020 vs. 30 June 2020</u>

Total assets of the Group decreased by P1.88 billion (9.22%) to P18.56 billion as of 30 September 2020, from P20.45 billion as of 30 June 2020.

Trade and other receivables (net) increased by P806.91 million (71.03%) to P1.94 billion in 30 September 2020 compared to P1.14 billion in 30 June 2020, mainly due to increase in deposits, other trade receivables and due from related parties.

Financial assets at fair value through profit or loss decreased by P.23 million (6.27%) to P3.38 million in 30 September 2020 compared to ₽3.61 million in 30 June 2020 due to changes in its fair value.

Inventories (net) decreased by \$\mathbb{P}\$1.01 billion (21.09%) to \$\mathbb{P}\$3.80 billion in 30 September 2020 compared to \$\mathbb{P}\$4.81 billion in 30 June 2020, mainly due to increase in sales of vehicles.

Advances to associates increased by ₽30.41 million (1.52%) to ₽2.04 billion in 30 September 2020 compared to ₽2.01 billion in 30 June 2020.

Prepayments and other current assets (net) increased by \$\infty\$51.51 million (6.44%) to \$\infty\$850.89 million in 30 September 2020 compared to \$\infty\$799.37 million in 30 June 2020, mainly due to increase in the movement of prepaid expenses.

Financial assets at fair value through other comprehensive income decreased by ₽197.98 million (15.72%) to ₽1.06 billion in 30 September 2020 compared to ₽1.26 billion in 30 June 2020 due to disposals made during the period.

Right of use asset-net decreased by ₱26.92 million (.90%) to ₱2.97 billion in 30 September 2020 compared to ₱3.00 billion in 30 June 2020 due to its amortization during the first quarter.

Property and equipment (net) increased by ₽18.07 million (.85%) to ₽2.15 billion in 30 September 2020 compared to ₽2.14 billion in 30 June 2020 is mainly due to additions made during the quarter.

Investment property increased by P1.86 million (1.64%) to P115.34 million in 30 September 2020 compared to ₱113.48 million in 30 June 2020 due to translation adjustment during the quarter.

Investments in associates decreased by P113.27 million (8.57%) to P1.21 billion in 30 September 2020 compared to P1.32 billion in 30 June 2020, mainly due to the impact of its share in net losses during the quarter.

Intangible assets increased by ₽21.64 million (1.57%) to ₽1.40 billion in 30 September 2020 compared to ₽1.38 billion in 30 June 2020, primarily due to changes in translation.

Deferred tax assets decreased by ₽2.86 million (3.46%) to ₽79.65 million in 30 September 2020 compared to ₽82.51 million in 30 June 2020.

Meanwhile, Other non-current assets decreased by ₽926.36 million (97.42%) to ₽24.54 million in 30 September 2020 compared to ₽950.90 million in 30 June 2020 due to reclassification.

Total liabilities of the Group decreased by ₽1.95 billion (15.57%) to ₽10.56 billion as of 30 September 2020, from ₽12.53 billion as of 30 June 2020.

Trade and other payables current decreased by \$\text{P395.65}\$ million (20.89%) to \$\text{P1.50}\$ million in 30 September 2020 compared to \$\text{P1.89}\$ billion in 30 June 2020, mainly due to payments made for trade payables during the first quarter.

Lease liabilities- current increased by ₽12.33 million (4.27%) to ₽301.24 million in 30 September 2020 compared to ₽288.90 in 30 June 2020.

Current loans payable and borrowings decreased by \$\mathbb{P}\$1.51 billion (31.86%) to \$\mathbb{P}\$3.24 billion in 30 September 2020 compared to \$\mathbb{P}\$4.75 billion in 30 June 2020, mainly due to payments made for the loans during the quarter.

Contract Liabilities (current), which is recognized as advance payments received from customers, increased by ₽38.73 million (1.88%) to ₽2.10 billion as of 30 September 2020, from ₽2.06 billion as of 30 June 2020.

Advances from associates decreased by \$\mathbb{P}72.35\$ (10.73%) million to \$\mathbb{P}601.95\$ million as of 30 September 2020, from \$\mathbb{P}674.30\$ as of 30 June 2020. Decreased is due to payment of advances made during the quarter.

Income Tax Payable increased by ₽1.09 million (100.00%) to ₽1.09 million in 30 September 2020 compared to ₽0 million in 30 June 2020.

Trade and other payables (non-current) increased by ₽.25 million (1.64%) to ₽15.59 in 30 September 2020 compared to ₽15.34 billion in 30 June 2019, due to translation adjustment.

Lease liabilities- non-current decreased by ₽27.40 billion (.99%) to ₽2.75 billion in 30 September 2020 compared to ₽2.77 million in 30 June 2020, mainly due to reclassification of non-current into current lease liabilities.

Deferred tax liabilities increased by P4.50 million (11.55%) to P43.46 million in 30 September 2020 compared to P38.96 million in 30 June 2020.

Post-employment benefit obligation increased by ₱2.07 million (7.88%) to ₱28.37 million in 30 September 2020 compared ₱26.30.10 in 30 June 2020.

Total stockholders' equity of the Group increased by ₽65.23 million (.82%) to ₽7.99 billion as of 30 September 2020, from ₽7.92 billion as of 30 June 2020 under review. The book value per share increased to ₽1.80 in 30 September 2020 from ₽1.79 in 30 June 2020.

#### <u>Comparable Discussion on Material Changes in Cash Flows for the Three Months Period</u> <u>Ended 30 September 2020 vs. 30 September 2019</u>

The consolidated cash and cash equivalents for 30 September 2020 increased by ₽167.03 million (22.19%) to ₽919.82 million as of 30 September 2020 from ₽752.79 million for the same period last year 30 September 2019. The increase is mainly attributable to the increase in operating income reported during the period.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

30 September 2020	30 June 2020
1.23 : 1.00	1.06 : 1.00
1.32:1.00	1.58: 1.00
14.44 times	11.73 times
30 September 2020	30 September 2019
2.81%	4.03%
1.21%	1.78%
	1.23 : 1.00 1.32 : 1.00 14.44 times 30 September 2020 2.81%

The Corporation uses the following computations in obtaining key indicators:

Formula		

#### Key Performance Indicator

Current Ratio Current Assets

**Current Liabilities** 

Debt to Equity Ratio <u>Total Long Term Liabilities</u>

Stockholders' Equity

PPE Turnover Revenues

Property, Plant & Equipment (Net)

Return on Equity Net Income

Equity

Return on Assets Net Income

**Total Assets** 

Barring any unforeseen circumstances, the Corporation's Board of Directors is confident that the operating financial performances of the Corporation and its subsidiaries are expected to be satisfactory in the coming period.

- i) There is no known trend, event or uncertainty that has or is reasonably likely to have an impact on the Corporation' short term or long-term liquidity.
- ii) The liquidity of the subsidiaries would continue to be generated from the collections of revenue from customers. There is no requirement for external funding for liquidity.
- iii) There is no known trend, event or uncertainty that has or that is reasonably expected to have a material impact on the net sales or revenues or income from continuing operations.
- v) There is no significant element of income or loss that would arise from the Group's continuing operations.
- vi) There is no cause for any material change from period to period in one or more of the line items of the Corporation's financial statements.
- vii) There were no seasonal aspects that had a material impact effect on the financial conditions or results of operations.

## Separate Disclosures regarding the Financial Statements as required under SRC Rule 68.1

- There are no items affecting the assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size, or incidents.
- 2) There is no change in the estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
  - 3) There is no issuance, repurchase or repayment of debts and equity securities.
- 4) There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.

- 5) There are no business combinations, acquisition or disposals subsidiaries and longterm investments, restructurings and discontinuing operations for the interim period.
- 6) There are no contingent liabilities or contingent assets since the last annual balance sheet date.
- 7) There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the Issuer has caused this report to be signed on its behalf by the undersigned, being duly authorized, in the City of Makati on 15 November 2021.

Issuer: BERJAYA PHILIPPINES, INC.

By: JOSE A. BERNAS

Corporate Secretary

TAN ENG HWA Treasurer

## ANNEX "A"

# BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION September 30, 2021 and June 30, 2021

(Amounts in Philippine Pesos)

ASSETS	Note	September 30, 2021 Unaudited	<u>June 30, 2021</u> Audited		
Achteria					
CURRENT ASSETS			_		
Cash and cash equivalents	5	624,200,045	P	621,756,192	
Trade and other receivables-net	6	2,456,179,009		1,969,558,715	
Financial assets at fair value through pr	9 7	4,263,315		7,369,362	
Inventories - net Advances to associates	13	3,633,068,955 2,074,160,839		3,484,589,230 2,072,075,320	
Prepayments and other current assets -	8	1,067,642,814		855,934,869	
Total Current Assets		9,859,514,977		9,011,283,688	
NON-CURRENT ASSETS					
Financial asset at fair value through					
other comprehensive income	9	1,148,237,368		1,072,280,214	
Right of use assets - net	12	2,859,896,252		2,900,387,786	
Property and equipment - net	10	3,861,842,701		3,658,887,417	
Investment property	11	126,591,245		124,337,020	
Investments in associates	13	1,156,010,885		1,169,679,449	
Intangible assets - net	14	1,533,025,903		1,506,718,561	
Deferred tax assets - net		82,368,873		82,368,873	
Post-employment benefit asset		118,021,839		115,920,210	
Other non-current assets	8	6,987,474		7,448,245	
Total Non-Current Assets		10,892,982,540		10,638,027,775	
ASSETS HELD FOR SALE		89,505,348		87,911,179	
TOTAL ASSETS		P 20,842,002,865	P	19,737,222,642	
LIABILITIES AND EQUITY					
CURRENT LIABILITIES  Trade and other payables	15	2 010 224 240	P	2 020 502 820	
Trade and other payables  Loans payable and borrowings	16	2,019,224,249 2,513,253,763	1	2,020,592,820 2,563,436,632	
Lease liabilities - current	12	339,287,789		287,353,080	
Contract liabilities	12	2,344,287,758		1,977,419,471	
Advances from associates		237,114,158		259,391,677	
Income tax payable		3,552,148		301,343	
Total Current Liabilities		7,456,719,865		7,108,495,023	
NON-CURRENT LIABILITIES					
Lease liabilities - non current	12	2,639,360,150		2,677,893,645	
Loans payable and borrowings	16	821,132,400		349,487,840	
Advances from related parties		588,201,355		600,000,000	
Deferred tax liabilities - net		126,137,602		123,918,678	
Post-employment benefit obligation		6,447,742		7,101,757	
Total Non-Current Liabilities		4,181,279,249		3,758,401,920	
Total Liabilities		11,637,999,114		10,866,896,943	
EQUITY  Attributable to Owners of the Parent Co Attributable to non-controlling interest	mpany	9,200,711,210 3,292,541		8,842,315,233 28,010,466	
Total Equity		9,204,003,751		8,870,325,699	
TOTAL LIABILITIES AND EQUITY		P 20,842,002,865	P	19,737,222,642	
TO THE EMPIRITIES MADE QUILI		40,074,004,003		17,101,444,044	

BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
For the three months ended SEPTEMBER 30, 2021 and SEPTEMBER 30, 2020
(Amounts in Philippine Pesos)
(UNAUDITED)

	3 Months Ended September 30, 2021	3 Months Ended September 30, 2021	3 Months Ended September 30, 2020	3 Months Ended September 30, 2020
REVENUES				
Sales of vehicles Hotel Operations	P 8,470,241,323 37,367,201	8,470,241,323 37,367,201	P 7,754,142,662 24,858,303	7,754,142,662 24,858,303
	8,507,608,524	8,507,608,524	7,779,000,965	7,779,000,965
COSTS AND OTHER OPERATING EXPENSES				-
Cost of vehicles sold	7,301,672,217	7,301,672,217	6,751,918,378	6,751,918,378
Salaries and employee benefits	446,395,877	446,395,877	399,619,730	399,619,730
Marketing & Selling Depreciation and amortization	169,436,020 148,105,116	169,436,020 148,105,116	140,816,551 135,808,303	140,816,551 135,808,303
Communication, light and water	21,408,932	21,408,932	21,748,249	21,748,249
Insurance	25,289,467	25,289,467	20,598,878	20,598,878
Stationery and Office Supplies	20,367,585	20,367,585	17,926,403	17,926,403
Professional fees	16,667,362	16,667,362	17,720,176	17,720,176
Miscellaneous Expenses	10,200,333	10,200,333	16,464,428	16,464,428
Repairs and maintenance Cleaning and Maintenance	13,906,035	13,906,035 10,449,093	11,586,659 10,360,789	11,586,659 10,360,789
Taxes and licences	10,449,093 22,054,368	22,054,368	9,359,120	9,359,120
Rental	1,309,901	1,309,901	5,325,745	5,325,745
Transportation and travel	6,963,445	6,963,445	4,652,316	4,652,316
Security Services	2,627,130	2,627,130	2,107,622	2,107,622
Cost of food and beverages	3,300,393	3,300,393	1,305,197	1,305,197
Outside Service	1,558,557	1,558,557	326,180	326,180
Commissions Representation and entertainment	533,500 359,573	533,500 359,573	172,381 82,610	172,381 82,610
	8,222,604,904	8,222,604,904	7,567,899,715	7,567,899,715
OPERATING PROFIT	285,003,620	285,003,620	211,101,250	211,101,250
OTHER INCOME (CHARGES)				
Finance Income	48,163,201	48,163,201	28,233,169	28,233,169
Others	54,962,836	54,962,836	39,135,777	39,135,777
Fair value gain on financial assets at fair value through profit and loss	(1,000,515)	(1,000,515)	(226,373)	(226,373)
Equity share in net income (losses) Gain on sale of investment property	10,331,436	10,331,436	(116,384,102)	(116,384,102)
Loss on disposal of financial asset	(1,392,607)	(1,392,607)	-	-
Finance Costs	(51,618,596)	(51,618,596)	(58,143,651)	(58,143,651)
	59,445,755	59,445,755	(107,385,180)	(107,385,180)
PROFIT BEFORE INCOME TAX	344,449,375	344,449,375	103,716,070	103,716,070
TAX EXPENSE	70,175,940	70,175,940	47,494,207	47,494,207
TOTAL NET PROFIT	274,273,435	274,273,435	56,221,863	56,221,863
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will not be reclassifed subsequently to profit or loss				
Net unrealized fair value losses on financial assets				
at fair value through other comprehensive income	79,798,733 79,798,733	79,798,733 79,798,733	(36,896,448)	(36,896,448)
Items that will be reclassified subsequently to profit or loss				
Translation adjustment	71,983,279 71,983,279	71,983,279 71,983,279	45,815,451 45,815,451	45,815,451 45,815,451
		. , ,	,	
TOTAL COMPREHENSIVE INCOME	426,055,447	426,055,447	65,140,866	65,140,866
Net profit attributable to:				
Owners of the Parent Company	272,673,861	272,673,861	53,421,672	53,421,672
Non-controlling Interest	1,599,574 274,273,435	1,599,574 274,273,435	2,800,191 56,221,863	2,800,191 56,221,863
Total comprehensive income attributable to:				
Owners of the Parent Company	424,455,873	424,455,873	62,540,516	62,540,516
Non-controlling Interest	1,599,574 426,055,447	1,599,574 426,055,447	2,600,350 65,140,866	2,600,350 65,140,866
	,,-1/	,, . ! !	,,	
Weighted average number of shares outstanding	4,341,280,855	4,341,280,855	4,341,280,855	4,341,280,855
Basic earnings per share (annualized)	P 0.25	0.25	P 0.05	P 0.05
Ø 1				

#### BERJAYA PHILIPPINE INC. AND SUBSIDIARIES

# BERJAYA PHILIPPINE INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY For the three months ended SEPTEMBER 31, 2021 and SEPTEMBER 31, 2020 (Amounts in Philippine Pesos) (UNAUDITED)

Attributable	Owners of the	Parent	Company

		Capital Stock	Treasury Shares	Revaluation Reserves	Other Reserves	Translation Adjustment	Retained Earnin	ngs Unappropriated	Total	Non-controlling Interest	Total
		Сариаг этоск	Treasury Snares	Reserves	Reserves	Adjustment	Appropriated	Спарргорнатец	Total	Interest	Total
Balance at July 1, 2021	P	4,427,009,132 0 P	(988,150,025) 0 P	(423,529,497) 0P	(684,443,103) 0 P	(29,549,557) 0 P	2,000,000,000 0 P	4,540,978,283 0 ₽	8,842,315,233 P	28,010,466 P	8,870,325,699
Effect of adoption of PFRS 9								. P	-	P	-
Capital issuance through stock dividends		-	-	-	-	-	-	-	-	-	-
Profit or loss for the year		-	-	-	-	-	-	272,673,861	272,673,861	1,599,574	274,273,435
Appropriation during the year		-	-	-	-	-	-	-	=	-	
Reversal of appropriations during the year								- P	-		=
Realized fair value changes on disposals of financial assets at FVO	CI	-	-	2,884,842	-	-	-	(2,884,842)	-	-	-
Acturial Gain on remeasurement of post-employment benefit obligation - net of tax		-	=		-	-	-	=	- -	=	- -
Net unrealized fair value gains on disposals of financial assets at FV	VO	-	-	79,798,733	-	-	-	-	79,798,733	-	79,798,733
Reduction in non-controlling interest					(66,059,896)				(66,059,896)		(66,059,896)
Effect of change in percentage ownership										(26,317,499)	(26,317,499)
Disposal of financial asset		-	-	-	-	-	-	-	-	-	-
Disposal of subsidiary		-	-	-	-	-	-	-	-		-
Translation adjustment		<u> </u>	<u></u>	<u></u>	<u></u>	71,983,279		<u> </u>	71,983,279		71,983,279
Total equity at September 30, 2021	P	4,427,009,132 P	(988,150,025) P	(340,845,922)	(750,502,999) P	42,433,722 P	2,000,000,000 P	4,810,767,302 P	9,200,711,210 P	3,292,541 P	9,204,003,751

	Attributable Owners of the Parent Company							-			
		Capital Stock	Treasury Shares	Revaluation Reserves	Other Reserves	Translation Adjustment	Retained Earn Appropriated	ings Unappropriated	Total	Non-controlling Interest	Total
P. L I. I. 1 2020		4,427,009,132 0 P	(988,150,025) 0 P	(556,610,047) 0 P	(684,443,103) 0P	(334,720,753) 0 P	2,000,000,000 0 P	4,043,882,496 0 P	7,906,967,700 P	17,587,887 P	7,924,555,587
Balance at July 1, 2020	•	4,427,009,132	(988,150,025) 01	(556,610,047)	(684,443,103)	(334,/20,/33) 04	2,000,000,000 04	4,043,882,496	/,906,96/,/00	17,387,887	/,924,555,58/
Effect of adoption of PFRS 9								(6,401,320)	(6,401,320)		(6,401,320)
As restated		4,427,009,132	(988,150,025)	(556,610,047)	(684,443,103)	(334,720,753)	2,000,000,000	4,037,481,176	7,900,566,380	17,587,887	7,918,154,267
Profit or loss for the year		-	-	-	-	-	-	53,421,672	53,421,672	2,800,191	56,221,863
Appropriation during the year		-	-	-	-	-	-	-	Ē	-	
Reversal of appropriations during the year								- P	-		-
Realized fair value changes on disposals of financial assets at FVOCI	I	=	-	6,401,320	=	=	=	÷	6,401,320	÷	6,401,320
Acturial Gain on remeasurement of post-employment benefit obligation - net of tax		-	-	87,069	-	-	-	-	87,069	-	87,069
Net unrealized fair value gains on disposals of financial assets at FVC	)	-	-	(36,896,448)	-	-	-	-	(36,896,448)	-	(36,896,448)
Disposal of financial asset		-	-	-	-	-	-	-	-	-	=
Disposal of subsidiary		-	-	-	-	-	-	-	-		=
Translation adjustment		<u> </u>	<u> </u>	<u> </u>	<u> </u>	45,815,451	<u> </u>		45,815,451	<u> </u>	45,815,451
Total equity at September 30, 2020	P	4,427,009,132 P	(988,150,025) P	(587,018,106) P	(684,443,103) P	(288,905,302) P	2,000,000,000 P	4,090,902,847 P	7,969,395,443 P	20,388,078 P	7,989,783,521

#### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES

## [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF CASHFLOWS For the three months ended SEPTEMBER 30, 2021 and SEPTEMBER 30, 2020 (Amounts in Philippine Pesos) (UNAUDITED)

	3 Months Ended September 30, 2021	3 Months Ended September 30, 2021	3 Months Ended September 30, 2020	3 Months Ended September 30, 2020
CASH FLOWS FROM OPERATING ACTIVITIES	D			
Net income	P 344,449,375	344,449,375	103,716,070 P	103,716,070
Adjustments for:	145,385,626	1.45 3.95 6.26	76,500,854	76,500,854
Depreciation and amortization Dividend Income		145,385,626	/6,500,854	/6,500,854
	(16,356,021)	(16,356,021)	56,279,412	56,279,412
Interest Expense Interest Income	213,395,135 (142,432,344)	213,395,135 (142,432,344)	(26,581,781)	(26,581,781
Equity Share in net losses (income) of associates	(10,331,436)	(10,331,436)	116,384,102	116,384,102
Loss (gain) on sale of property and equipment	5,241,029	5,241,029	110,364,102	110,364,102
Loss on revaluation of investment property	3,241,029	3,241,029	31,098,727	31,098,727
Loss (gain) on sale of financial asset	1,392,607	1,392,607	31,090,727	31,090,727
Impairment losses on non-financial assets	5,584,402	5,584,402	-	
Unrealized foreign exchange losses (gain)	7,731,291	7,731,291	27,689,308	27,689,308
perating income before working capital changes	554,059,664	554,059,664	385,086,692	385,086,692
Decrease / (Increase) in:	334,039,004	334,039,004	363,060,072	363,060,092
Trade and other receivables	(536,040,670)	(536,940,679)	(9.49. 20.6. 9.60)	(9.49. 20.6. 9.60
	(536,940,679)	,	(848,206,860) 226,373	(848,206,860 226,373
Financial assets at fair value through profit or loss Inventories	(1,884,327)	(1,884,327)	1,029,046,887	
	(148,479,725)	(148,479,725)	1,029,040,007	1,029,046,887
Post employment benefit asset	(2,101,629)	(2,101,629)	(51 514 057)	/E1 E1 / OFF
Prepaid expenses and other current assets	(211,707,945)	(211,707,945)	(51,514,857)	(51,514,857
Decrease (increase) in other non-current assets	460,774	460,774	926,361,667	926,361,667
Increase / (Decrease) in:	(4.240.574)	(4.260.574)	(205 (40 5(5)	(205 (40 5 (
Trade and other payables	(1,368,571)	(1,368,571)	(395,648,565)	(395,648,565
Lease Liability Current	-		(15,073,123)	(15,073,123
Contract liabilities	366,868,287	366,868,287	38,732,807	38,732,807
Advances from related party	(4.047.550)	4.267.550)	(72,352,553)	(72,352,553
Retirement Obligation	(1,267,558)	(1,267,558)	2,072,724	2,072,724
sh paid for income taxes	(64,706,211)	(64,706,211)	(47,494,194)	(47,494,194
et cash provided (used in) operating activities	(47,067,920)	(47,067,920)	951,236,998	951,236,998
ASH FLOWS FROM INVESTING ACTIVITIES	(218.012.402)	(218 012 402)	(77.522.104)	77 522 104
Acquisition of Property and equipment	(218,012,493)	(218,012,493)	(77,533,194)	(77,533,194
Acquisition of financial assets	(02 277 205)	(02 277 205)	-	
Acquisition of additional investments in associates and subsidiaries	(92,377,395)	(92,377,395)	161 004 512	171 004 511
Proceeds from sale of financial assets	8,831,953	8,831,953	161,084,513	161,084,513
Proceeds from disposal of property and equipment	=	=	0	
Proceeds from disposal of investment property Interest Received	110 744 025	110.746.025		27 501 701
	118,746,825	118,746,825	26,581,781	26,581,781
Cash dividends received	40,356,021	40,356,021	(20, 400, 070)	(20,400,07)
Advances to (collection from) associate - net	21,600,000	21,600,000	(30,409,970)	(30,409,970
t cash provided (used in) by investing activities	(120,855,089)	(120,855,089)	79,723,130	79,723,130
ASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from bank loans and borrowings	471,644,560	471,644,560	_	
Payment of lease liabilities	(89,556,363)	(89,556,363)		
Advances paid to related party	(34,474,424)	(34,474,424)		
Advances received from related party	-	(6 1, 11 1, 12 1)		
Repayment of bank loan and borrowings	12,000,000	12,000,000	(1,514,346,461)	(1,514,346,46
Interest paid	(236,458,865)	(236,458,865)	(56,279,412)	(56,279,412
cash provided (used in) by financing activities	123,154,908	123,154,908	(1,570,625,873)	(1,570,625,873
FECT OF EXCHANGE RATE CHANGES TO				
CASH AND CASH EQUIVALENTS	47,211,954	47,211,954	5,606,730	5,606,730
ET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	2,443,853	2,443,853	(534,059,015)	(534,059,015
ASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	621,756,192	621,756,192	1,453,881,090	1,453,881,090
ASH AND CASH EQUIVALENTS AT ENDING OF PERIOD	P 624,200,045	P 624,200,045	919,822,075 <b>P</b>	919,822,075

#### BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

## [A Subsidiary of Berjaya Lottery Management (HK) Limited] NOTESTO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

as of September 30, 2021 and June 30, 2021 (Amounts in Philippine Pesos)

#### 1. CORPORATE MATTERS

#### 1.1 Incorporation and Operations

Berjaya Philippines Inc. (BPI or the Parent Company) was incorporated in the Philippines on October 31, 1924. The Parent Company is organized as a holding company. The Parent Company's shares of stock were listed in the Philippine Stock Exchange on November 29, 1948.

On June 2, 2010, the Parent Company's Board of Directors (BOD) approved the Parent Company's change in corporate name from Prime Gaming Philippines, Inc. to Berjaya Philippines Inc. The application for change in name was approved by the Securities and Exchange Commission (SEC) on June 11, 2010.

The Parent Company is 74.20% owned by Berjaya Lottery Management (HK) Limited of Hong Kong (BLML) as atSeptember 31, 2021. The Parent Company's ultimate parent company is Berjaya Corporation Berhad of Malaysia, a publicly listed company in the Main Market of Bursa Malaysia Securities Berhad.

The registered office of BPI is located at 9th Floor, Rufino Pacific Tower,6784 Ayala Avenue, Makati City. BLML's registered address is at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and the ultimate parent company's registered office is at Lot13-01A, Level 13 (East Wing), Berjaya Times Square, No. 1, JalanImbi 55100 Kuala Lumpur, Malaysia.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim consolidated financial statements (ICFS) are consistent with those applied in the audited consolidated financial statements (ACFS) as of June 30, 2021 and for the three months ended September 30, 2021.

#### 2.1 Basis of Preparation of Interim Consolidated Financial Statements

These ICFS have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information required in annual financial statements in accordance with Philippine Financial Reporting Standards (PFRS), and should be read in conjunction with the Group's ACFS as of June 30, 2021 and for the three months ended September 30, 2021.

The ICFS are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated. Items included in the ICFS of the Group are measured using the Company's functional

currency. Functional currency is the currency of the primary economic environment in which the Company operates.

The preparation of the Group's ICFS in accordance with PFRS requires management make judgments and estimates that affect the application of policies and reportedamounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual resultsmay ultimately differ from those estimates. There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

The Group presents all items of income and expense in a single consolidated statement of comprehensive income.

#### 2.2 Adoption of New and Amended PFRS

(a) Effective Subsequent to Fiscal Year 2022 but not Adopted Early

There are amendments and annual improvements to existing standards effective for annual periods subsequent to fiscal year 2022, which are adopted by the Financial Reporting Standards Council. Management will adopt the following relevant pronouncements in accordance with their transitional provisions:

PAS 1 (Amendments) : Presentation of Financial Statements –

Classification of Liabilities as Current or Non-current

PAS 16 (Amendments) : Property, Plant and Equipment –

Proceeds Before Intended Use

PAS 37 (Amendments) : Provisions, Contingent Liabilities and

Contingent Assets – Onerous Contracts – Cost of Fulfilling a

Contract

PFRS 3 (Amendments) : Business Combination – Reference to

the Conceptual Framework

PFRS 10and PAS 28

(Amendments) : Consolidated Financial Statements, and

Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its

Associates or Joint Venture

Annual Improvements to

PFRS (2018-2020 Cycle)

PFRS 9 (Amendments) : Financial Instruments – Fees in the '10

per cent' Test for Derecognition of

Liabilities

PFRS 16 (Amendments): Leases – Lease Incentives, and

COVID-19-Related Rent

Concessions beyond June 30, 2021

Management is currently assessing the impact of these amendments on the Group's consolidated financial statements and it will conduct a comprehensive study of the potential impact of these pronouncements prior to their mandatory adoption date to assess the impact of all changes.

#### 3. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is carried out in close cooperation with the BOD, and focuses on actively securing the Group's shortto medium term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

#### 3.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

#### (a) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on cash and cash equivalents. As atSeptember 30, 2021 and June 30, 2021, the Group is exposed to changes in market interest rates through short-term placements included as part of Cash and Cash Equivalents account and stocking loans of H.R. Owen presented as Loans Payable and Borrowings, which are subject to variable interest rates, in the consolidated statements of financial position.

The Group keeps placements with fluctuating interest at a minimum while H.R. Owen's stocking loans are secured at any time by fixed and floating charges on stocks of new and demonstrator cars and commercial vehicles held. As such, management believes that its exposure to interest rate risk is immaterial.

#### (b) Foreign Currency Risk

Except for H.R. Owen and eDoc Holdings whose functional currency is GBP, most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's overseas purchases, which are primarily denominated in United States Dollars (USD). The Group also holds USD, GBP, Malaysian Ringgit (MYR) and European Union Euro (EUR) denominated cash and cash equivalents and receivables. Further, the Group has AFS financial assets denominated in MYRand GBP. There were no foreign currency denominated financial liabilities as at September 30, 2021 and June 30, 2021.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency denominated financial assets, translated into Philippine pesos at the closing rate are as follows:

	September 30, 20	<u>June 30, 2021</u>
Php – GBP	P 526,526,074	P 545,979,170
Php – USD	52,194,520	44,891,193
Php – MYR	-	2,128,380
Php - EUR	-	299,038

The following table illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine peso against USD, MYR, GBP and EUR exchange rates. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of each reporting period with effect estimated from the beginning of the year.

	September 30, 2 Reasonably	021 Effect in	June 30, 2021 Reasonably	Effect in
	possible	profit before	possible	profit before
	change in rate	<u>tax</u>	change in rate	tax
PhP - GBP	8.07%	P 42,508,470	16.19%	P 88,396,677
PhP - USD PhP - MYR PhP - EUR	4.97% 36.61% 7.86%	2,594,538 - - P 45,103,008	4.75% 7.26% 12.85%	2,131,302 154,558 38,418 P90,720,955

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### (c) Other Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets classified as AFS financial assets). The Group manages exposure to price risk by monitoring the changes in the market price of the investments and at some extent, diversifying the investment portfolio in accordance with the limit set by management.

The sensitivity of equity with regard to the volatility of the Group's AFS financial assets assumes a  $\pm$ /-6.67% and a  $\pm$ /-41.68% volatility in the market value of the investment for the three months ended September 30, 2021. The expected change was based on the annual rate of return computed using the monthly closing market value of the investment in 2020.

#### 3.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting loans and selling goods and services to customers; granting advances to associates; and, placing deposits with banks, lessors and utility companies.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

	Notes <b>S</b>	<u>eptember 30, 2021</u>	June 30, 2021
Cash and cash equivalents	5	P 624,200,045	P 621,756,192
Trade and other receivables – net	6	2,041,513,515	1,894,269,594
Advances to associates	13	2,074,160,839	2,072,075,320
Refundable deposits	8	<u>73,646,956</u>	72,349,253
		P 4,813,521,355	P 4,660,450,359

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents as described below.

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements, which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P500,000 for every depositor per banking institution.

#### (b) Trade and Other Receivables – net and Advances to Associates

The Group's trade receivables as at September 30, 2021 and June 30, 2021 are due mainly from customers of H.R. Owen. The Group maintains policies that require appropriate credit checks to be completed on potential customers prior to delivery of goods and services. On-going credit checks are periodically performed on the Group's existing customers to ensure that the credit limits remain at appropriate levels. The Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

ECL for advances to associates are measured and recognized using the net asset approach. The Group does not consider any risks in the amounts due from associates as it has enough net assets to cover the amount due. Moreover, based on historical information on payments of associates, management considers the credit quality of receivables that are not past due or impaired to be good.

In respect to trade receivables from the customers of H.R. Owen and other receivables and advances to associates, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The trade receivables of H.R. Owen are mostly related to servicing and bodyshop operations as the sale of vehicles is on a cash basis. The credit risk from servicing and bodyshop operations of H.R. Owen is minimal as H.R. Owen will not

release the car without full payment. The Group's receivables are actively monitored to avoid significant concentrations of credit risk.

#### (c) Other Non-current Assets

The refundable deposits of the Group under Other Non-Current Assets account in the consolidated statements of financial position pertain to security deposits made to various lessors and utility companies which the Group is not exposed to significant credit risk.

#### 3.3 Liquidity Risk

The ability of the Group to finance increases in assets and meet obligations as they become due is extremely important to the Group's operations. The Group's policy is to maintain liquidity at all times. This policy aims to honor all cash requirements on an on-going basis to avoid raising funds above market rates or through forced sale of assets.

Liquidity risk is also managed by borrowing with a spread of maturity periods. The Group has significant fluctuations in short-term borrowings due to industry specific factors. The Group mitigates any potential liquidity risk through maintaining substantial unutilized banking and used vehicle stocking loan facilities.

As at September 30, 2021 and June 30, 2021, the Group's financial liabilities pertain to Trade and Other Payables, except those tax-related liabilities, and Loans Payable and Borrowings inclusive of future interest. Trade and other payables and loans payable and borrowings are considered to be current which are expected to be settled within 12 months from the end of each reporting period.

#### 4. SEGMENT REPORTING

#### 4.1 Business Segments

The Group is organized into different business units based on its products and services for purposes of management assessment of each unit. In identifying its operating segments, the management generally follows the Group's fourservice lines. The Group is engaged in the business of Leasing, Services, Investments and Motor Vehicle Dealership. Presented below is the basis of the Group in reporting to its strategic steering committee for its strategic decision-making activities.

- (a) The Leasing segment mainly pertains to the lease of on-line lottery equipment by the Group to PCSO.
- (b) The Services segment mainly pertains to the hotel operations of PHPI.
- (c) Investments segment relates to investing activities.
- (d) The Motor Vehicle Dealership segment mainly pertains to the luxury motor vehicle retailers and provision of aftersales services of H.R. Owen.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, advances, inventories and property and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, taxes currently payable and accrued liabilities.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

The Group's operating business are organized and managed separately according to the nature of segment accounting policies.

#### 4.4 Analysis of Segment Information

The tablesin the succeeding pages present revenue and profit information regarding business segments for the three months ended September 30, 2021, September 30, 2020 and for the year ended June 30, 2021, and certain assets and liabilities information regarding industry segments as at September 30, 2021, September 30, 2020 and June 30, 2021.

#### September 30, 2021

	Investments	Services	Motor Vehicle Dealership	<u>Total</u>
Revenues and income:	mvestments	<u>Scrvices</u>	<u>Dearcisiip</u>	<u>10tar</u>
Revenue from externals				
customers		37,367,200	8,470241,323	8,507,608,523
Interest Income	25,798,714	15,976	18,852,594	44,667,284
Other Income	3,101,781	6,841,391	54,652,720	64,595,892
Inter-segment income		_=	=	=
Total revenues and income	28,900,495	44,224,567	8,543,746,637	<u>8,616,871,699</u>
Expenses:				
Costs and operating expenses before depreciation	1,432,283	25,471,533	8,054,064,738	8,080,968,554
Depreciation and amortization	-	6,235,574	141,869,542	148,105,116
Interest expense	5,704,383	2,044,723	45,930,957	53,680,063
Equity share in net loss of associates	-	(12,298,703)	1,967,267	(10,331,436)
Other expenses (income)	-	-	-	-
Inter-segment cost and expenses	=	<del></del>	<del></del>	<u>=</u>
Total Expenses	7,136,667	21,453,127	8,243,832,504	8,272,422,297
Segment profit (loss) before tax	<u>21,763,828</u>	<u>22,771,440</u>	<u>299,914,133</u>	344,449,402
Net profit (loss)	<u>16,561,616</u>	<u>21,056,805</u>	<u>236,655,041</u>	274,273,463
Segment Assets	9,178,299,932	1,460,680,208	<u>13,662,247,516</u>	24,301,227,656
Segment Liabilities	1,490,022,191	1,210,218,408	10,282,439,044	12,982,679,642
Capital expenditures		3,476,189	214,536,304	218,012,493

		Se	pter	mber 30, 2020	)	
	Holding a Investmen		rvice	В	Motor Vehicle	Consolidated
Total Revenues	23,113,2	34	24,	947,932	7,800,019,065	7,848,080,231
Inter-segment Revenues		_			1,570,783	1,570,783
Revenues – External	23,113,2	34	24.9	947,932	7,801,589,848	7,849,651,014
Expenses	11,419,5			123,474	7,589,007,809	7,629,550,839
Inter-segment expenses	116,384,1		_		-	116,384,102
Expenses – External	127,803,6		29.1	123,474	7,589,007,809	7,745,934,941
Total Combined Profit Before Tax	11,693,6	_		75,542)	211,011,256	218,529,392
Total Consolidated Profit Before Tax	(104,690,42					
Net profit for the year				75,542)	212,582,039	103,716,073
Eliminations	7,622,8		(4,3	86,041)	167,798,365	171,035,185
	(116,384,1)	02)			1,570,780	(114,813,322)
Saamant Arrate	(108,761,2	<u>41)</u>	(4,3	86,041)	<u>169,369,145</u>	56,221,863
Segment Assets	9,032,454,9	002 1	,518,	342,690	11,576,225,638	22,127,023,230
Eliminated Assets		<u> </u>	-		<del>-</del>	(3,562,167,295)
Total Conso Assets	9,032,454,9	021	518,3	342,690	11,576,225,638	18,564,855,935
Segment Liabilities	1,468,994,7	31 1	,269,	439,009	9,240,890,133	11,979,323,873
Eliminated Liabilities		<u> </u>			<u>-</u>	(1,404,251,462)
Total Conso Liabilities	1,468,994,	1311	269,4	139,009	9,240,890,133	10,575,072,411
Capital expenditures			41,4	174,265	36,058,929	77,533,194
Depreciation and amortization			6,	603,015	129,205,288	135,808,303
		June 3	0, 20	)21		
Revenues and income:		Services	_I:	nvestments	Motor Vehicle Dealership	Total
Revenue from externals						
customers	P	111,556,284	P	00.717.100	P 29,357,903,369	P 29,469,459,65
Interest income Other income		79,624 2,326,829		98,714,130 20,116,363	43,638,590	142,432,34
Other income Inter-segment		2,320,629		20,110,363	244,166,578	266,609,77
Total revenues and income	P	113,962,737	P	138,830,493	P 29,645,708,537	P29,898,501,76
Expenses: Costs and operating expenses						
before depreciation	P	91,412,190	P	21,852,393	P 27,997,897,508	P 28,111,162,09
Depreciation and amortization		25,899,445		-	529,056,427	554,955,87
Interest expense		8,359,873		35,779,738	216,421,891	260,561,50
Equity share in net loss						
of associates		120,840,037		-	48,404,986	169,245,02
Other expenses (income)	(	417,648)		40,380,377	4,853,871	44,816,60
Inter-segment		-		43,734,996	1,570,783	45,305,77

Total expenses

Profit (loss) before tax

	Services	Investments	Motor Vehicle Dealership	Total
Net profit (loss)	( <u>P 133,176,712</u> )	( <u>P 20,457,469</u> )	P 667,486,146	P 513,851,965
Segment assets	P 1,458,485,160	P 9,099,566,190	P 12,645,411,112	P23,203,462,462
Segment liabilities	P 1,216,781,460	P 1,528,152,379	P 9,466,851,134	P 12,211,784,973
Other segment item — Capital expenditures	P 140,154,211	<u>P - </u>	P 1,579,520,792	P 1,719,675,003

Currently, the Group's operation has two geographical segments: London, England for the motor dealership segment and all other segments are in the Philippines.

## 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

	September 30, 2021 (Unaudited)	June 30, 2021 (Audited)
Cash on hand and in banks	<u>P 624,200,045</u>	<u>P 621,756,192</u>
	P 624,200,045	<u>P 621,756,192</u>

Cash in banks generally earn interest based on daily bank deposit rates.

#### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	<u>September 30, 2021</u>	June 30, 2021
	(Unaudited)	(Audited)
Trade receivables	P 479,772,479	P 585,794,634
Deposits	1,418,162,020	1,105,559,684
Payments for future acquisition		
of investments	4,412,475	2,128,380
Manufacturer's bonuses	92,240,540	140,841,516
Deposit for future stock subscription	10,000,000	8,000,000
Due from related party	8,211,256	1,008,071
Advances to officers and employees	54,753	62,845
Other receivables	471,337,010	<u>155,247,896</u>
	2,484,190,534	1,998,643,026
Allowance for impairment	$(\underline{28,011,524})$	( <u>29,084,311</u> )
-	•	•
	P2,456,179,009	<u>P1,969,558,715</u>

Trade receivables are usually due within 30 to 60 days and do not bear any interest.

Deposits represent amounts provided to a foreign asset management firm engaged in the business of general trading and financing services.

Payments for future acquisition of investments represent deposits made to foreign parties for future acquisition of investment securities. These include deposits made to Inter-Pacific Securities SdnBerhad (IPSSB), a related party under common ownership who acts as stockbroker of the Parent Company.

Other receivables include outstanding warranty claims, finance commissions and interest income.

#### 7. INVENTORIES

The composition of this account are shown below.

	September 31, 2021 (Unaudited)	<u>June 30, 2021</u> (Audited)
At cost:	,	,
Vehicles	P2,635,949,947	P2,554,568,866
Work in progress	· · · · · -	- ·
Parts and components	-	25,551,459
Hotel supplies	4,987,324	4,864,892
11	2,640,937,271	2,584,985,217
At net realizable value:		
Vehicles	884,166,677	802,183,136
Parts and components	247,324,101	252,199,162
1	1,131,490,778	1,054,382,298
Allowance for inventory write down	( <u>139,359,094</u> )	( 154,778,285)
,	992,131,684	899,604,013
		<del></del>
	P3,633,068,955	P 3,484,589,230

Certain vehicles are carried at net realizable value which is lower than their cost. An analysis of the movements in allowance for inventory writedown is presented below.

	<u>September 31, 2021</u>	<u>June 30, 2021</u>
Balance at beginning of year Write-off during the year Additional provision during the year Translation adjustment	P 154,778,285 (83,977,612) 66,483,340 2,075,081	P 252,220,874 ( 447,408,754) 317,364,524 32,601,641
Balance at end of year	<u>P 139,359,094</u>	<u>P 154,778,285</u>

#### 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The details of this account are as follows:

The details of this account are as follows.	March 31, 2021 (Unaudited)	<u>June 30, 2021</u> (Audited)
Current:		
Prepaid expenses	P 632,574,524	P 348,552,834
VAT recoverable	127,602,264	262,660,476
Advances to suppliers	39,471,947	34,083,674
Refundable deposits	72,875,501	71,577,798
Input VAT	83,958,825	90,894,783
Creditable withholding tax	6,709,523	6,368,306
Prepaid taxes	104,450,230	41,796,998
Other current assets	<del>-</del>	
	P <u>1,067,642,814</u>	855,934,869
Non-current:		
Refundable deposits	771,455	771,455
Deferred input VAT	6,216,019	6,676,790
Advances to contractors		
	6,987,474	7,448,245
	P1,074,630,288	P 863,383,114

VAT recoverable pertains to the excess of input tax over output tax on sale of vehicles which the Group can reclaim under the tax laws in the United Kingdom (UK).

Prepaid expenses include subscriptions, refurbishment costs, maintenance expenses, license and support arrangements, insurance, and advertising which are expected to be realized in the next reporting period.

Advances to suppliers pertain to advances for supplies on the hotel and service vehicle operations, which are expected to be realized in the next reporting period.

The advance payment for the land acquisition pertains to disbursements made to a third party agent for the acquisition of land for the development of multi-franchise site and head office in United Kingdom. As of June 30, 2020, the Group and the third party agent have executed a contract conditional on planning permission.

#### 9. INVESTMENT SECURITIES

This account consists of the following financial assets:

9.1 Financial Assets at Fair Value through Profit or Loss (FVTPL)

 

 September 30, 2021 (Unaudited)
 June 30, 2021 (Audited)

 P 4,263,315
 P7,369,362

Qouted equity securities

9.2 Financial Assets at Fair Value through Other Comprehensive Income (FVOCI)

 
 September 30, 2021 (Unaudited)
 June 30, 2021 (Audited)

 Equity securities:
 P 1,142,381,474
 P1,066,701,837

 Unquoted
 5,855,894
 5,578,377

 P 1,148,237,368
 P1,072,280,214

The quoted and unquoted equity securities consist of listed foreign shares of stock and investments in shares of stock of foreign privately-held companies, respectively. The fair values of the quoted financial assets have been determined by reference to published prices in an active market. The fair value of unquoted securities have been determined using the discounted cash flow valuation.

## 10. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of reporting periods September 30, 2021 and June 30, 2021 are shown below.

Accumulated depreciation and amortization		Computers and On-line Lottery Equipment	Buildings	Transportation Equipment	Workshop Equipment	Office Furniture, Fixtures and Equipment	Hotel and Kitchen Equipment and Utensils/Linens	Leasehold Improvements	Construction in Progress	Land	Total
On-line Lottery   Transportation   Workshop   Fixtures and   Equipment and   Leasehold   Construction in   Progress   Land	Cost Accumulated depreciation and amortization	•	(166,632,622	(27,649,716)	(473,546,992)	(10,674,505)	(12,237,285)	(721,824,684)			(1,412,565,805)
Cost P - P 918,005,975 P 37,606,404 P 717,521,907 P 11,937,901 P 13,811,977 P 1,362,291,202 P 1,347,533,829 P 670,353,688 P !		On-line Lottery	Buildings	•	•	Fixtures and	Equipment and			Land	Total
	Cost Accumulated depreciation	•							P 1,347,533,829	P 670,353,688	P 5,079,062,883 (1,420,175,466)

#### 11. INVESTMENT PROPERTY

In 2017, the Group acquired certain residential property amounting to 2,218,235GBP (about P132,720,106), which is classified by the Group as investment property.

In 2018, the Group ceased to occupy and leased out a property with a carrying amount of 3,581,690GBP(about P256,346,568) that have been previously classified as Buildings under Property and Equipment account in the consolidated statements of financial position (see Note 10). The property was revalued to fair value of 4,125,000GBP (about P295,232,025) at the date of transfer and the Group recognized gain, net of related deferred tax,amounting to 450,948GBP (about P32,274,979) which is presented under Other Comprehensive Income (Loss) in the April 30, 2018 consolidated statement of comprehensive income.In 2020, the Group sold thesaid reclassified property at a sales price of 5,800,000 GBP (around P366,007,260).The Group recognized gain amounting to 1,675,000 GBP (around P108,442,683), which is presented as Gain on Sale of Investment Property in the 2020 consolidated statement of comprehensive income.The revaluation reserve resulting from the reclassification of the property in 2018 from Property and Equipment account to Investment Property account was subsequently transferred to Retained Earnings.

The translated amount of investment property as at September 30, 2021 and June 30, 2021 amounted to P126,591,245 and P124,337,020, respectively.

#### 12. LEASES

The Group has a lease for a certain land and building. The lease is reflected separately on the consolidated statement of financial position as Right-of-use Asset and Lease Liability. The depreciation expense relating to right-of-use assets is presented as part of Depreciation and amortization under costs and operating expenses in the 2020 consolidated statement of comprehensive income.

The table below describes the nature of the Group's leasing activities by type of right-of-use assets recognized in the consolidated statement of financial position.

	Number of right-of-use assets leased	Range of remaining term	Average remaining lease term	Number of leases with extension options	Number of leases with termination options
Land	1	40 years	40 years	1	-
Building	27	1 to 20 years	7 years	-	6

The carrying amounts of the Group's right-of-use assets and the movements during the periodSeptember 30, 2021 and June 30, 2021are shown below.

		Septemb	oer	<u>30, 2021</u>		
	_	Land	-	Building	_	Total
Balance at July 1, 2021	P	91,596,358	P	2,808,791,428	P	2,900,387,786
Effect of PFRS 16 adoption		-		-		-
Reclassification		-	-		-	
Translation adjustment		-		51,933,189		51,933,189
Amortization	(_	567,728)	(_	91,856,995)	(_	92,424,723)
Net carrying amount	P	91,028,630	P	2,768,867,622	P	2,859,896,252

	<u>June 30, 2021</u> <u>Land</u>	Building	Total
Balance at July 1, 2020	P 114,175,669	P 2,883,521,129	P 2,997,696,798
Translation adjustment	-	266,487,947	266,487,947
Additions	-	26,653,600	26,653,600
Disposals	-	(18,623,649)	(18,623,649)
Remeasurements	(20,016,443)	-	(20,016,443)
Amortization	(2,562,868)	( <u>349,247,599</u> )	(351,810,467)
Net carrying amount	<u>P 91,596,358</u>	<u>P 2,808,791,428</u>	P 2,900,387,786

Lease liabilities are presented in the consolidated statement of financial position as at September 30, 2021and June 30, 2021as follows:

Current Non-current **September 30, 2021** June 30, 2021 **(Unaudited)** (Audited) **P339,287,789** P 287,353,080 **2,639,360,150**2,677,893,645 **P2,978,647,939**P2,965,246,725

## 13. INVESTMENTS IN AND ADVANCES TO ASSOCIATES AND NON-CONTROLLING INTEREST

These investments are accounted for under the equity method in the consolidated financial statements of the Group:

NOTE 13 September 30, 2021	PLPI	BPPI	BAPI	CPI	SBMPI	NPI	CBFC	PGMC	VideoDoc	BAAI	Total
Investment: Acquisition costs: Beginning balance Reclassification	P 40,000	P 180,400	P 203,896	P 400	P 43,335	P 82,283	P 162,500	P 454,880	P 120,373	P 3,060	P 1,291,128
Additional investment Impairment	-	-	-	-	-	-	-	-	-	P -	-
Translation adjustment	40,000	180,400	203,896	400	43,335	82,283	162,500	454,880	120,373	3,060	1,291,128
Deduction of interest in associal Loss on deemed disposal	te —		(99,084)								(99,084)
Dividend income			(121,603)					(44,000)			(165,603)
Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the ye. Share in other compreher	132,422 (2,186) nsive	( 180,400) -	418,472 ( 647)	( 400) ( -	37,751)	(42,897) ( 5,276)	(69,513) 2,980	P 24,717 16,780	(58,058) -	547 ( 1,321)	187,139 10,330
income during the yea I ranslation adjustment											
	130,236	(180,400)	417,825	(400)	(37,751)	(48,173)	(66,533)	P 41,497	(58,058)	(774)	197,469
Total investments in associates Less: Impairment of Investment	170,236 		401,034 	- (5,584)	5,584 	34,110	95,967 	452,377 	62,315 (62,315)	2,286 	1,223,910 (67,899)
	170,236		401,034	(5,584)	5,584	34,110	95,967	452,377		2,286	1,156,011
Advances to associates Less: Impairment of Investment	443,598 	517,538 (44,888)		3,023 		1,154,889			81,892 <u>(81,892</u> )		2,200,941 (126,780)
	443,598	472,651		3,023		1,154,889					2,074,161
	P 613,834	P 472,651	P 401,034	(2,561)	P 5,584	P 1,188,999	P 95,967	P 452,377		P 4,573	P 3,230,171

	Notes	PLPI	BPPI	BAPI	PGMC	CPI	SBMPI	NPI	BAAI	CBFC	VideoDoc	Total
June 30, 2021												
Investment: Acquisition costs: Beginning balance Additional investment	1.2	P 40,000 - 40,000	P 180,400 - 180,400	P 203,896 - 203,896	P 454,880 - 454,880	P 400	P 43,335 - 43,335	P 82,283 - 82,283	P 30 3,030 3,060	P 112,500 50,000 162,500	P 120,373 - 120,373	P 1,238,097 53,030 1,291,127
Deduction of interest in associate in prior years				( 149,988)								( 149,988)
				(								(
Dividends: Dividends received in current year Dividends received in prior years		-		( <u>70,700</u> ) ( <u>70,700</u> )	( 20,000) - ( 20,000)	· ·		<u>:</u>	<u>.</u>	<u>.</u>		( 20,000) ( 70,700) ( 90,700)
Accumulated equity share in comprehensive income (loss): Share in comprehensive income (losses) in prior years Share in net profit		140,206	( 180,400)	468,262	2,113	( 400)	( 29,544)	37,648	( 30)	( 13,041)	( 58,058)	366,756
(losses) during the year Share in other comprehensive		( 7,784)	-	( 40,776)	23,902	-	( 8,207)	( 80,485)	577	( 56,472)	-	( 169,245)
losses during the year		132,422	( 180,400)	( 9,014) 418,472	( 1,298 ) 24,717	( 400)	( 37,751)	( <u>60</u> ) ( <u>42,897</u> )	547	( 69,513 )	( 58,058 )	( 10,372) 187,139
Total investments in associates		172,422		401,680	459,597		5,584	39,386	3,607	92,987	62,315	1,237,578
Allowance for impairment							(5,584)				(62,315 )	(67,899 )
Total investments in associates - net		172,422		401,680	459,597			39,386	3,607	92,987		1,169,679
Advances	24.1	438,593	532,859			3,023		1,142,488				2,116,963
Allowance for impairment	24.1		(44,888 )						_			(44,888_)
Advances - net	24.1	438,593	487,971			3,023		1,142,488				2,072,075
		P 611,015	P 487,971	P 401,680	P 459,597	P 3,023		P 1,181,874	P 3,607	P 92,987	P -	P 3,241,754

### 14. INTANGIBLE ASSETS

The compositions of this account are shown below.

	-	September 30, 2021 (Unaudited)		
Goodwill Dealership rights Customer relationship	P	808,154,307 708,051,383 16,820,213	P 794,763,435 695,443,030 17,512,096	
	<b>P</b> :	1,533,025,903	P 1,506,718,561	

### 15. TRADE AND OTHER PAYABLES

This account consists of the following:

	September 30, 2021	June 30, 2021
	(Unaudited)	(Audited)
Current:		
Trade Payables	P1,142,745,988	P925,763,665
Accrued expenses	<b>410,103,264</b> 72	7,875,278
Withholding taxes payable	543,682	40,055,755
Advances from a director	-	16,802,300
Deferred output VAT	54,454,220	52,538,094
Due to a related party	22,289,425	4,957,904
Other payables	<u>389,087,670</u>	252,599,824

P2,019,224,249 P 2,020,592,820

#### 16. LOANS PAYABLE AND BORROWINGS

This account consists of the following:

	<u>Se</u>	otember 30, 2021 (Unaudited)	<u>June 30, 2021</u> (Audited)
Current:			
Vehicle stocking loans	P	2,191,253,763	P 2,229,436,632
Bank loans		322,000,000	334,000,000
		2,513,253,763	2,563,436,632
Non-current –			
Bank loans		821,132,400	349,487,840
		P 3,334,386,163	P <u>2,912,924,472</u>

## 17. CARRYING AMOUNTS AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The carrying amounts and fair values of the categories of assets and liabilities presented in the consolidated statements of financial position are shown below.

		March 31, 2021		June 30, 20	21
		(Unaud	lited)	(Aud	lited)
		Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Assets Loans and receivables:					
Cash and cash equivalents Trade and other receivables - net Advances to associates - net Refundable deposits- current	5 6 13 8	P 624,200,045 2,041,513,515 2,074,160,839 73,646,956	P 624,200,045 2,041,513,515 2,074,160,839 73,646,956	P621,756,192 1,894,269,594 2,072,075,320 72,349,253	P 621,756,192 1,894,269,594 2,072,075,320 72,349,253
Financial assets at FVTPL	9	P 4,813,521,355 P 4,263,315	P4,813,521,355 P 4,263,315	P 4,660,450,359 P 7.369.362	P 4,660,450,359 P7.369.362
Financial assets at FVOCI	9	P 1,148,237,368	P 1,148,237,368	P 1,072,280,214	
Financial Liabilities Financial liabilities at amortized cost: Loans payable and borrowings Trade and other payables Advances from related party	16 15 12	P3,334,386,163P3 2,019,224,249 825,315,513 P 6,178,925,925	3,334,386,163 P 2,019,224,249 825,315,513 P6,178,925,925P	2,912,924,472 P 1,226,184,236 859,391,677 4,998,500,385 P	2,888,468,671 1,226,184,236 859,391,677 4,974,044,584

#### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES

(Formerly Prime Gaming Philippines, Inc. and Subsidiaries) [A Subsidiary of Berjaya Lottery Management (HK) Limited]

#### 1 Aging of Accounts Receivables as of 30 September 2021

		<u>P</u>	ast Due not Impaired		Past Due		
	Neither Past Due			Over	Accts & Items	Total	
Type of Accounts Receivables	nor Impaired	61-90 days	91-120 days	180 days	in Litigation		
	(Peso)		(Peso)	(Peso)	(Peso)	(Peso)	
a Trade Receivables							
1) PCSO	-	-	-	-	-	-	
2) Guest/City Ledger	11,297,164	988,502	706,073	1,129,716	-	14,121,456	
3)Vehicle Debtor	256,108,063	46,565,102	69,847,653	93,130,205		465,651,023	
3) Others	-	-	-	-	-	-	
Subtotal	267,405,227	47,553,604	70,553,726	94,259,921	-	479,772,479	
Less: Allow. For							
Doubtful Acct.	-	-	-	28,011,524	-	28,011,524	
Net Trade receivable	267,405,227	47,553,604	70,553,726	66,248,397	-	451,760,955	
b Non - Trade Receivables							
1)Deposits	1,599,752,560	-	-	_		1,599,752,560	
2)Payment for future acquisition of inv	4,412,475	_	-	-	-	4,412,475	
3) Other Receivables	400,253,020			-		400,253,020	
,				=		-	
	-			=	=	=	
Subtotal	2,004,418,055	-	-	=	=	2,004,418,055	
Less: Allow. For							
Doubtful Acct.	=	=	=	-	=	=	
Net Non - trade receivable	2,004,418,055	=	=	-	=	2,004,418,055	
	•		•	•			
Net Receivables (a + b)	2,271,823,282	47,553,604	70,553,726	66,248,397	-	2,456,179,010	

Notes:

If the Company's collection period does not match with the above schedule, a revision is necessary to make the schedule not misleading. The proposed collection period in this schedule may be changed to appropriately reflect the Company's actual collection period.

#### 2 Accounts Receivable Description

Type of Receivables	Nature/Description	llection/Liquidation Perio				
Trade Receivables						
1) PCSO	gross receipt from lottery ticket sales	30-60 days				
2) Guest/City Ledger	rooms revenue and sale of food and beverages	30-60 days				
3)Vehicle Debtor	sale of vehicles, parts and accessories and 30-60					
	servicing and body shop sales					
Notes:						
To indicate a brief description of the nature and collection period of each receivable accounts						
with major balances or separate receivable captions, both the trade and non - trade accounts.						

3	Normal Operating Cycle:	365 days

For the Fiscal Year Currency		June 2022 Philippine Peso	}	June 2022 Philippine Peso	June 2021 Philippine Peso
Balance Sheet	Current year 3 mos ended September 30, 2021	Current year to date 3 mos ended September 30, 2021	Previous year 3 mos ended September 30, 2020	Previous year to date 3 mos ended September 30, 2020	12 mos ended June 30 2021
Current Assets Total Assets Total Assets Total Liabilities Total Liabilities Retained Earnings Stockholders Equity Stockholders Equity Brockholders Equity Brock Value Per Share	9,859,514,979 20,842,002,846 7,456,719,865 11,637,999,114 6,810,767,502 9,204,003,751 9,207,11,210 2.08	9,859,514,97 20,842,002,66 7,436,719,66 11,657,999,11 6,810,07,30 9,204,010,575 9,200,711,21 2.0	18,564,855,934 7,740,188,649 10,575,072,412 6,090,902,848 7,989,783,522 7,969,308,378	9,549,774,422 18,564,855,934 7,741,188,649 10,575,072,412 6,099,092,848 7,989,783,522 7,969,583,532	9,011,283,688 19,737,222,642 7,108,495,023 10,866,896,943 6,540,778,283 8,870,325,699 8,842,315,233 2.00
Income Statement	3 mos ended September 30, 2021	3 mos ended September 30, 2021	3 mos ended September 30, 2020	3 mos ended September 30, 2020	12 mos ended June 30 2021
Gross Revenue	8,507,608,524	8,507,608,52	7,779,000,965	7,779,000,965	29,469,459,653
Gross Expense	8,222,604,904	8,222,604,90	7,567,899,715	7,567,899,715	28,710,934,563
Non Operating Income	113,457,473	113,457,47	67,368,946	67,368,946	409,042,114
Non Operating Expense	(54,011,718)	(54,011,71	174,754,126	174,754,126	429,806,525
Profit/(Loss) Before Income Tax	344,449,375	344,449,37	103,716,070	103,716,070	737,760,679
Income Tax Expense Net Income/(Loss) After Tax Net Income/(Loss) Attributable to Parent	70,175,940 274,273,435	70,175,94 274,273,43.	47,494,207 56,221,863	47,494,207 56,221,863	198,602,935 539,157,744
Equity Holder Earnings/(Loss) Per Share (Basic)	272,673,861 0.06	272,673,86 0.0	53,421,672 0.01	53,421,672 0.01	528,956,479 0.12
Earnings/(Loss) Per Share (Diluted)					
Financial Ratios	3 mos ended	3 mos ended	3 mos ended	3 mos ended	12 mos ended
Liquidity Analysis Ratios:	September 30, 2021	September 30, 2021	September 30, 2020	September 30, 2020	June 30 2021
Current Ratio or Working Capital ratio  Current Assets/  Current Liabilities	9,859,514,979 7,456,719,865	9,859,514,979 7,456,719,865	2 9,549,774,422 1.23 7,740,188,649	9,549,774,422 7,740,188,649	1.27
Quick Ratio  Current Assets-Inventory-Prepayments)/  Current Liabilities	5,158,803,210 7,456,719,865	5,158,803,210 7,456,719,865	4,903,774,844 7,740,188,649	4,903,774,844 7,740,188,649	0.66
Solvency Ratio Total Assets/	20,842,002,864	20,842,002,864	18,564,855,934	18,564,855,934	
Total Liabilities	11,637,999,114 1.79	11,637,999,114 1.7	10,575,072,412 1.76	10,575,072,412 1.76	1.82
Financial Leverage Ratios Debt Ratio					
Total Debt/ Total assets	11,637,999,114 20,842,002,864 0.56	11,637,999,114 20,842,002,864 0.5	10,575,072,412 18,564,855,934 0.57	10,575,072,412 18,564,855,934 0.57	0.55
Debt to Equity Ratio					
Total Debt/ Total Stekholder's Equity	11,637,999,114 9,204,003,751	11,637,999,114 1.2 9,204,003,751	5 10,575,072,412 1.32 7,989,783,522		1.23
Interest Coverage  Earnings Before Interest and Taxes (EBIT)/ Interest Charges	344,449,375 51,618,596 51.618,596 7.67	344,449,375 51,618,596 51,618,596	103,716,070 7 58,143,651 2.78 58,143,651	103,716,070 58,143,651 58,143,651 2.78	3.83
Assets to Equity Ratio  Total assets/	20,842,002,864	20,842,002,864	18,564,855,934	18,564,855,934	
Total Stockholders Equity	9,204,003,751 2.26	9,204,003,751 2.2	7,989,783,522 2.32	7,989,783,522 2.32	2.23
Profitability Ratios Gross Profit Margin	8,507,608,524	8,507,608,524	7,779,000,965	7,779,000,965	
Sales-Cost of Goods Sold or Cost of Service/	7,304,972,610) 8,507,608,524 0.14	(7,304,972,610)	(6,753,223,575)	(6,753,223,575) 7,779,000,965 0.13	0.14
Net Profit Margin	0,007,000,024	0,001,000,024	13/1/23/00/22/00	1,777,000,570	0.14
Net Profit/	274,273,435 8,507,608,524 12.90%	274,273,435 8,507,608,524 12.90°	56,221,863 7,779,000,965 2.89%	56,221,863 7,779,000,965 2.89%	1.83%
Return of Assets	0,307,000,324 12.7070	0,307,000,324	1,779,000,903 2.0970	1,772,000,703	1.03/0
Net Income/ Total Assets	274,273,435 20,842,002,864	274,273,435 20,842,002,864 5.26	56,221,863 18,564,855,934	56,221,863 18,564,855,934	2.73%
Return of Equity Net Income/	274,273,435	274,273,435	56,221,863	56,221,863	
Total Stockholders Equity	9,204,003,751 11.92%	9,204,003,751 11.92	7,989,783,522 2.81%	7,989,783,522 2.81%	6.08%
Price/Earnings Ratio Price Per Share/	5.55	5.55	3.00	3.00	
Earnings Per Common Share	0.063 88.36	0.063 88.3	0.012 243.79	0.012 243.79	45.14
Current year trailing 12 mos Current year to date Net Income+Latest Annual Net Income-Prevous Year Net Income Weighted average no of outs shares		757,209,316 0.1 4,341,280,855		34,056,619 0.01 4,341,280,855	

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES 9th Floor, Rufino Pacific Tower 6784 Ayala Avene, Makati City

#### Financial Indicators September 30, 2021

	Computation		Ratios		Computation	Ratios
Financial Indicators	September 2021	September 2020	September 2021	September 2020	June 2021	June 2021
Quick ratio						
Cash and cash equivalents +	624,200,045	919,822,075			621,756,192	
Financial asset at fair value trhough profit or loss	4,263,315	3,382,647			7,369,362	
Trade and other receivables - net +	2,456,179,010	1,942,928,185			1,969,558,715	
Advances to associates	2,074,160,840	2,037,641,937	0.69	0.63	2,072,075,320	0.66
Total Current Liabilities	7,456,719,865	7,740,188,649			7,108,495,023	
Current/liquidity ratio						
Total Current Assets	9,859,514,979	9,549,774,422	1.32	1.23	9,011,283,688	1.27
Total Current Liabilities	7,456,719,865	7,740,188,649			7,108,495,023	
Debt-to-equity ratio						
Total Liabilities	11,637,999,114	10,575,072,412	1.26	1.32	10,866,896,943	1.23
Total Equity	9,204,003,751	7,989,783,522			8,870,325,699	
Debt-to-assets ratio						
Total Liabilities	11,637,999,114	10,575,072,412	0.56	0.57	10,866,896,943	0.55
Total Assets	20,842,002,864	18,564,855,934			19,737,222,642	
Equity-to-assets ratio						
Total Equity	9,204,003,751	7,989,783,522	0.44	0.43	8,870,325,699	0.45
Total Assets	20,842,002,864	18,564,855,934			19,737,222,642	
Annualized PPE Turnover						
Net Revenue	8,507,608,524	7,779,000,965	8.81	14.44	29,469,459,653	8.05
PPE	3,861,842,701	2,154,640,838			3,658,887,417	
Annualized Return on assets	25. 252. 25	F			540 455 544	
Net Profit	274,273,435	56,221,863	5.26%	1.21%	539,157,744	2.73%
Total Assets	20,842,002,864	18,564,855,934			19,737,222,642	
Annualized Return on equity	274 272 425	F/ 221 9/2			520 157 744	
Net Profit	274,273,435	56,221,863	11.92%	2.81%	539,157,744	6.08%
Total Equity	9,204,003,751	7,989,783,522			8,870,325,699	
Annualized	4	4			1	
Earnings per share						
Net Profit Attributable to Owners of the						
Parent Company	272,673,861	53,421,672	0.06	0.01	528,956,479	0.12
Weighted Average Number of Outstanding Common Shares	4,341,280,855	4,341,280,855			4,341,280,855	