

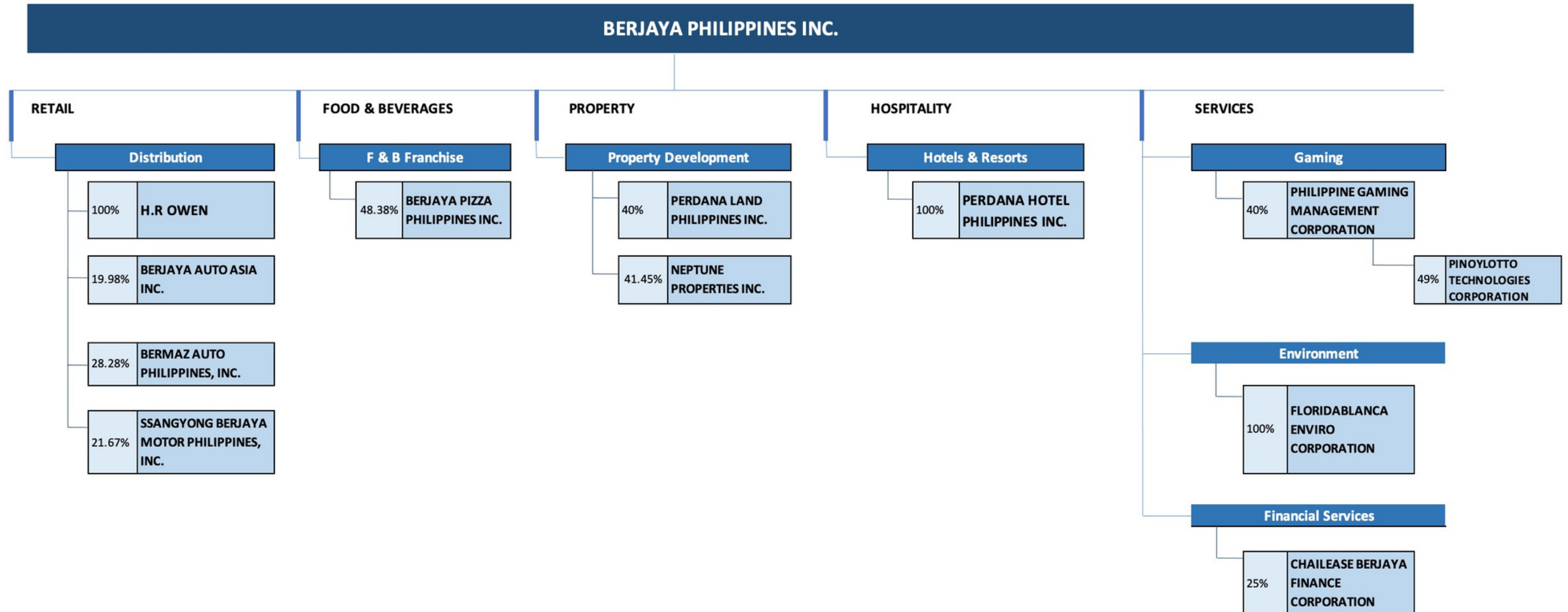


# BERJAYA PHILIPPINES INC. ("BPI")





# Corporate Structure



# BERJAYA

MAKATI - PHILIPPINES

HOTEL

**PERDANA HOTEL PHILIPPINES  
INC. ("PHPI")**



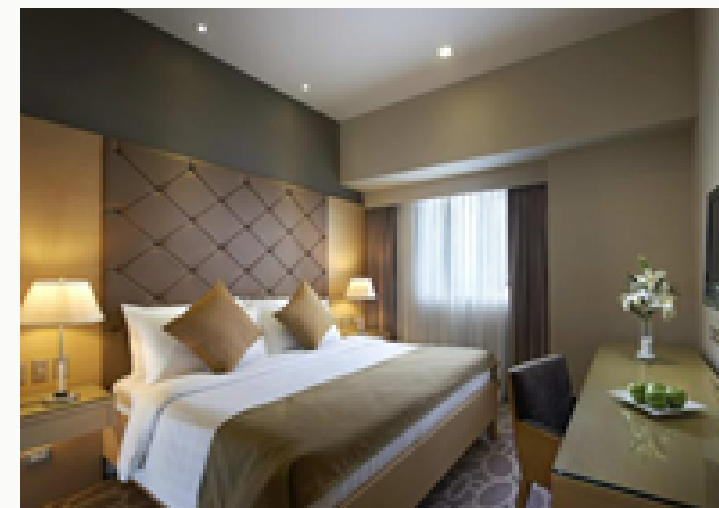
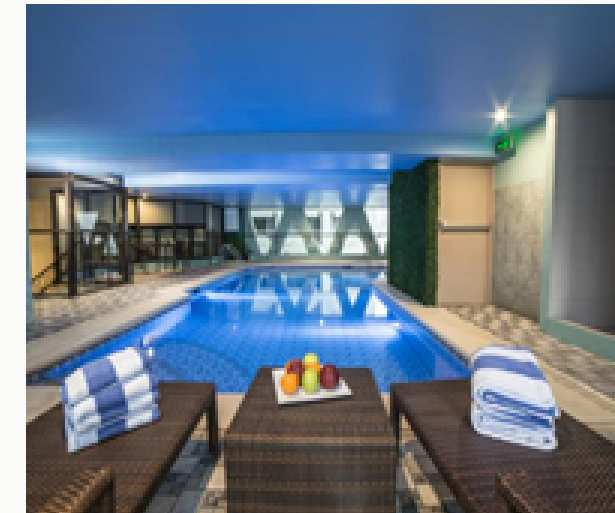
# PHPI Background

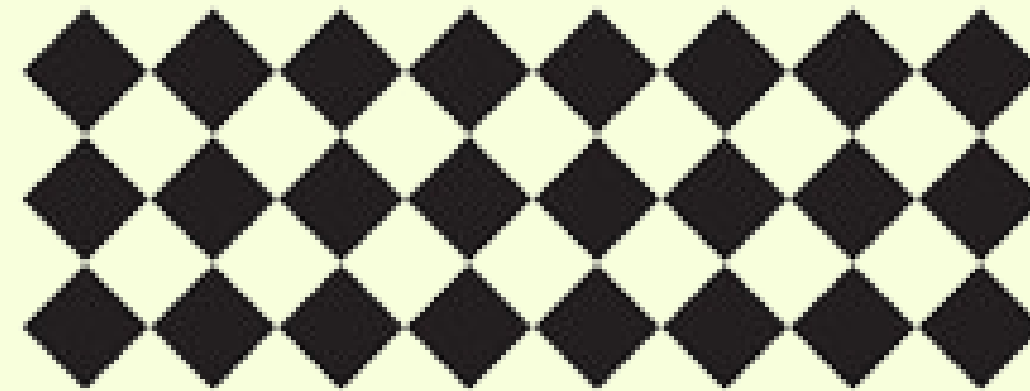
BERJAYA  
MAKATI - PHILIPPINES  
HOTEL

Perdana Hotel Philippines Inc. ("PHPI") under business name Berjaya Makati Hotel is a three star city hotel with 223 rooms. Halal certified hotel with 2 restaurants and 6 function rooms, indoor swimming pool. Spa and parking facilities.

It was incorporated in the Philippines on December 11, 2009. The Company started its commercial operations on May 1, 2010.

It is 45mins drive from NAIA with few competitors within 500meters radius - St Giles, City Garden, Red Planet and local budget hotels including Airbnb facilities.





H.R. OWEN

H.R. OWEN PLC



BPI acquired 25.04 million shares of GBP1.71 each representing 100% equity interest in H.R. Owen PLC ("H.R. Owen") for a total cash consideration of GBP42.84million (PHP2.83billion).

H.R. Owen is a Britain's leading Luxury Motor Group, retailing and maintaining only the world's most sought-after premium car brands. The Company has a long and prestigious history and can trace its foundations back to the formation by Harold Rolfe Owen who opened a dealership selling Bentley and Rolls-Royce cars in 1932.

H.R. Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and aftersales, predominantly in Central London. These cover 18 showrooms and 14 service centres for Bugatti, Rolls-Royce, Aston Martin, Bentley, Ferrari, Maserati, Lamborghini, BAC, Rimac and Puritalia.

## Premium Luxury Car Brands:



# FLORIDABLANCA ENVIRO CORPORATION ("FEC")



**Floridablanca Enviro Corporation ("FEC")** was incorporated on April 7, 2017 and is registered to engage in the business of protecting and cleaning the environment. At present, FEC has not yet started commercial operation and still in construction stage.

**Floridablanca Enviro Park Project** is to develop an engineered sanitary landfill under the concept of **Design-Build-Operate-Own and Invest.**

The projects provides designed **waste disposal capacity of 9.5million tonnes** with an anticipated life span of 25 years. The Project will be divided in 5 phases. As of today, Phase I is on-going construction.

This will cater mainly to Province of Pampanga and other nearby Cities.

**Location:** Pabanlag, Floridablanca, Pampanga

**Lot Area:** 38 hectares





# **CORPORATE SOCIAL RESPONSIBILITY ("CSR")**



## BERJAYA Philippines Rising To The Challenge

As COVID-19 pandemic sweeps across the world, the role of the private sector is encouraging even if their businesses have to step back during the crisis. Even in the midst of challenging times, through philanthropy, donations are being made directly to recipients without much fanfare but the sheer desire to help especially for the welfare of the medical front liners.

Rising to the challenge is BERJAYA PHILIPPINES who as of 31 May 2020 have donated a total value of One Million Pesos (MYR 85,000) by donating Personal Protective Equipments (PPE) to various hospitals namely The Medical City in Pasig City, St. Dominic Hospital in Bacoar Cavite, St. Martin de Porres Charity Hospital in San Juan City, East Avenue Medical Center in Quexon City, St. Camillus Medical Center in Pasig City, Lucena United Doctors Hospital in Quezon Province. The donations were coursed through Gawad Kalinga Chairman Luis Oquiñena who personally distributed the PPE's to the aforementioned hospitals.

# BERJAYA Philippines Brings Light to School Children



The **SOLAR-POWERED CLASSROOM PROJECT** was funded by BERJAYA PHILIPPINES to be able to generate electricity for the benefit of the 780 pupils of its eight classrooms. From left to right are Mr. Diosdado Medina, OIC-Asst. Schools Division Superintendent, Ms. Winnie Manansala, Berjaya Philippines Financial Controller, Mr. Tan Eng Hwa, Berjaya Philippines Chief Executive Officer, Ms. Jennifer Placente, School Principal, and Ms. Flordelisa Pereyra, Assistant Schools Division.

Education changes a child's life. It is the foundation on which every individual grows their knowledge transforming it into meaningful ways of adapting to the world.

PANGARAP ELEMENTARY SCHOOL in Caloocan City is a public elementary school of about 3,000 pupils that is located 24 kilometers north of Manila. Due to a land ownership dispute, the power distribution company is barred from installing them with electricity, thus, the school classrooms can only rely on available sunlight that penetrates the jalousie windows of each classroom. "Our school needs electric power and water supply. We are thankful that Berjaya sponsored in installing the solar panels to light up some of our classrooms," a very appreciative statement the school Principal, Ms. Jennifer Placente, said to Mr. Tan Eng Hwa when he visited the school to hand over the donation amounting to P 127,500 (RM10,562)



# Floridablanca Enviro Corporation (FEC)



**FLORIDABLANCA ENVIRO CORPORATION (FEC)**, a duly registered company in Securities and Exchange Commission (SEC) on 06th December 2017, is a subsidiary of BERJAYA PHILIPPINES, INC. The Company's ultimate parent Berjaya Corporation Berhad of Malaysia, is mindful that its business sustainability is linked to the sustainability of the environment, thus since 2005, it has successfully developed world class and State-of-the-Art sanitary landfill projects in Malaysia and China. Malaysia's Bukit Tagar Enviro Park – one of the most known sanitary landfills in Asia is being operated by FEC's affiliate Berjaya EnviroParks Sdn Bhd. It has gained a number of local and foreign recognitions and awards for its many achievements in its outstanding standards of operations and innovations for more than a decade.

In 2018, FLORIDABLANCA ENVIRO CORPORATION started its foray in waste management through the development of an engineered sanitary landfill facility in the Philippines – FLORIDABLANCA ENVIRO PARK PROJECT – a regional integrated waste treatment facility in the Province of Pampanga. The sanitary landfill facility designed to receive 10 million cubic metres wastes is nested on a 91-hectare property in Brgy. Pabanlag, Floridablanca. With the concept of Design-Build-Operate-Own and Invest (DBOOI), the facility is intended to cater and to provide the Province of Pampanga a long-term solution for waste disposal and will be fully operational by 2023.



# BERJAYA Philippines Rising To The Challenge



Business continuity relies on continued relationship with identified commercial clients which include local government unit of Makati. Berjaya Makati Hotel also supports government programs with hotel services and meeting facilities that the hotel has to provide for succeeding months of 2022. Resident Manager Gladiolyn Biala together with Sales Executive Darlene Acuna visited Ms Hazel Collao of the “People’s Law Enforcement Board” Ms Hazel for the contract signing agreement last July 14, 2022. This will contribute significant MICE business for hotel’s August to September 2022.

Partnership with other established hotels boosts more potential for Berjaya Makati’s Halal Catering. Last July 7-15, 2022, Berjaya Makati Hotel catered Halal Party Trays for the ASEAN Football Federation delegation being housed in Bellevue Hotel Alabang. Towards the last day of catering, Resident Manager Gladiolyn Biala, Food and Beverage Manager Rodel Castillo and Sales Manager Jafet Paciente made the gratuity call for the team of Bellevue Alabang for the initial business realized last July 15, 2022.