#### BERJAYA PHILIPPINES, INC.

	(Company's Full Name)								
	ic Tower, 6784 Ayala Avenue corner V.A. Rufino rmerly Herrera) Street, Makati City								
	(Company's Address)								
	811-0668 / 810-1814								
<del></del>	(Telephone Number)								
JUNE 30	any day in the month of October								
 (Fiscal Year Endin (month and day,									
(monur and day)	November 2024								
	(Term Expiring On)								
SEC For	m 17-Q for the quarter ended 30 September 2023								
	 (Form Type)								
	N.A.								
(An	nendment Designation, if applicable)								
	(Period Ended Date)								
	N.A.								
(Seco	ndary License Type and File Number)								
	LCU								
Cashier	DTU								
	Pre War 476 S.E.C Registration Number								
Central Receiving Unit	File Number								
	Document I.D.								

#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17 (2)(b) THEREUNDER

1.	. For the quarterly period ended 30 September 2023	
2.	. SEC Identification Number 476	
3.	. BIR Tax Identification No. 001-289-374	
4.	Exact name of registrant as specified in its charter BERJAYA PHILIPPINES, INC.	ı
5.	. Province, Country or other jurisdiction of incorporation or organization Manila, Philippir	ies
6.	. Industry Classification Code: (SEC Use Only)	
7.	. Address of Issuer's principal office	
	9/F Rufino Pacific Tower, 6784 Ayala Avenue, corner V.A. Rufino Street (formerly Herera Street), Makati City, M.M.	
8.	. Issuer's telephone number, including area code	
	(632) 8811-0540	
9.	. Former name, former address, and former fiscal year, if changed since last report <b>N.A.</b>	
	Former Name: Former Address: Former Fiscal Year	
10.	0. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 & 8 of the	RSA
	Title of Each Class Number of Shares of Stock Issued and Outstan	ding
	COMMON 4,427,009,132	
11.	1. Are any or all of these securities listed on the Philippine Stock Exchange?	
	Yes [ √] No [ ]	
12.	2. Indicate by check mark whether the registrant:	
	(a) has filed all reports required to be filed by Section 17 of the Code and SRC Ruthereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 2 141 of The Corporation Code of the Philippines during the preceding 12 months (or for	6 and
	shorter period that the registrant was required to file such reports);	such
	shorter period that the registrant was required to file such reports); $ \text{Yes } [\sqrt{\ }]                                   $	such
		· such

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

See Interim Consolidated Statement of Financial Position as of 30 September 2023, attached hereto as Annex "A", and Aging Schedule of Accounts Receivables as of 30 September 2023 attached hereto as Annex "B". For the basic earnings per share, the "weighted average number of shares outstanding" is added to the face of the Interim Consolidated Statement of Comprehensive Income.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Corporation's principal activity is investment holding. Since 1998, it has 100% equity ownership of Philippine Gaming Management Corporation (PGMC) whose principal activity is leasing of on-line lottery equipment and providing software support. In July 2019, the Corporation disposed of 20% of its shareholdings, and subsequently did not subscribe to the issuance of additional shares from the unissued capital of PGMC. To date, the Corporation's equity in PGMC is at 39.99%.

There is no change during the year in PGMC's principal activity as a domestic corporation involved principally in the business of leasing on-line lottery equipment and providing software support. Revenue from the lease of on-line lottery equipment, and maintenance and repair services are recognized based on certain percentage of gross receipts from lottery ticket sales.

In December 2009, the Corporation acquired a 232-room hotel, which operated as the Best Western Astor Hotel until 16 March 2010. The acquisition was made by the Corporation's subsidiary, Perdana Hotel Philippines Inc. ("PHPI") under the business name Berjaya Makati Hotel. The Corporation also subscribed to forty percent (40%) of the shares of stock of Perdana Land Philippines Inc. ("PLPI") which owns the land leased by PHPI.

In July 2010, the Corporation invested in Berjaya Pizza PhilippinesInc. ("BPPI"), a company engaged in the manufacture, sale and distribution of food and beverages, and to operate, own, franchise, license or deal in restaurant related business operations. In 2017,the Corporation's equity interest in BPPI increased from forty one point forty three percent (41.43%) to forty eight point thirty eightpercent (48.38%).

In August 2012, the Corporation invested in Bermaz Auto Philippines Inc. ("BAPI"), formerly Berjaya Auto Philippines Inc., a corporation engaged in the sale and distribution of all types of motor vehicles. On 12 September 2012, BAPI entered into a Distributorship Agreement with Mazda Motor Corporation of Japan for the distribution of vehicles bearing the Mazda brand within the territory of the Philippines. The Corporation's equity or interest in BAPI is equivalent totwentyeight point twenty eight percent (28.28%).

In September 2012, the Corporation invested in Cosway Philippines Inc. ("CPI"), primarily to engage in the wholesale of various products. CPI never commenced commercial operations. On 16 November 2021, the SEC approved CPI's application for dissolution by shortening its corporate existence to 31 January 2023. The Corporation's equity or interest in CPI is equivalent to forty percent (40%).

In 2014, the Corporation obtained control over H.R. Owen Plc ("H.R. Owen"), after a series of cash offers from HR Owen's existing stockholders. Incorporated in England, HR Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and after sales, predominantly in the London area. In 2015, HR Owen acquired 100% ownership over Bodytechnics in order to enhance its aftersales operations. In 2017, the Corporation acquired shares from Bentley Motor Limited to increase its stake in the profitable business of H.R. Owen. In August 2018, the corporation acquired shares from minority

shareholders which the Corporation's equity interest in HR Owen is equivalent to one hundred percent (100%).

In July 2015, the Corporation invested in Ssangyong Berjaya Motor Philippines Inc. ("SBMPI"), a corporation engaged in the sale and distribution of all types of motor vehicles. On 01 May 2016, SBMPI entered into a Distributorship Agreement with Ssangyong Motor Company of Korea for the distribution of vehicles bearing the Ssangyong brand within the territory of the Philippines. At present, the Corporation's equity interest in SBMPI is equivalent to twenty one point sixty seven percent (21.67%).

In May 2016, the Corporation acquired forty one point forty six percent (41.46%) shares of Neptune Properties Inc. ("NPI"), a corporation engaged in the real estate business.

In April 2017, the Corporation incorporated a wholly owned subsidiary under the name of Berjaya Enviro Philippines Inc., a corporation engaged in the service business of protecting, cleaning, and preserving the environment. In December 2017, the Securities and Exchange Commission approved the Corporation's application to amend its name to Floridablanca Enviro Corporation.

In April 2018, the Corporation acquired twenty five percent (25%) of the equity in Chailease Berjaya Finance Corporation, a corporation engaged in the leasing and financing business.

In April 2018, the Corporation acquired 100% ownership to eDoc Holdings ("eDoc") from its subsidiary H.R. Owen with the assumption of the eDoc's outstanding liability. eDoc Holdings was incorporated on July 25, 2017 and is registered to engaged as a holding company in London.

In July 2019, BPI acquired 30% ownership interest in Berjaya Auto Asia, Inc. (BAAI). BAAI was incorporated on November 20, 2017 andis primarily engaged in selling and distribution of KAICENE brand of commercial vehicles within the territory of the Philippines. BAAI started its commercial operations on May 2019. In February 2022, BPI decreased its ownership in BAAI to 19.98%.

In September 2021, PGMC acquired 49% of Pinoylotto Technologies Corp, a corporation which was awarded by the Philippine Charity Sweepstakes Office's (PCSO) Procurement of Five (5) Years Lease of the Customized PCSO Lottery System, also known as the '2021 PLS Project' under SBAC Contract No. 2021-1.

## <u>Comparable Discussion on Material Changes in Results of Operations for the Three Months' Period Ended 30 September 2023 vs. 30 September 2022</u>

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}\$9.86 billion for the three months ended 30 September 2023, an increase of \$\mathbb{P}\$1.13 billion (12.94%) over total revenues of \$\mathbb{P}\$8.73 billion during the same period in 2022. The increase was primarily due to a higher revenue contribution from its subsidiary, H.R. Owen.

The Group's total cost and operating expenses for the three months ended 30 September 2023 increased by P1.21 million (14.16%) to P9.76 billion from P8.55 billion for the same period in 2022. The increase is attributed to the following: (1) cost of vehicles sold and body shop repairs and parts increased by P589.56 million (7.84%), (2) miscellaneous expense increased by P437.81 million (2907.45%), (3) salaries and employee benefits increased by P78.62 million (16.97%), (4) depreciation and amortization increased by P59.32 (45.34%), (5) taxes and licenses increased by P32.90 (110.74%), (6) stationery and office supplies increased by P15.61 million (77.76%), (7) insurance increased by P12.73 million (55.92%), (8) cleaning and maintenance increased by P11.63 million (101.13%), (9) communication, light and water increased by P10.36 million (52.82%), (10) professional fees increased by P5.20 million (24.06%) and (11) cost of food and beverages increased by P.41 million (15.04%). These increases were offset by the following decreases of expenses: (1) marketing and selling

decreased by P39.45 million (15.11%), (2) repairs and maintenance decreased by P4.06 million (25.45%), and (3) transportation and travel decreased by P.66 million (7.85%).

Other Charges amounted to P-20.53 million for the three months ended 30 September 2023, a decrease of P37.95 million (217.95%) from Other Income of P17.41 million in the same period in 2022, mainly due to higher finance costs during the quarter.

Net income from operations decreased by ₽79.49 million (51.61%) to ₽74.52 million for the three months ended 30 September 2023 from net income of ₽154.01 million in the same period in 2022 due to higher operating expenses mainly the cost of vehicle sold and distribution costs.

## <u>Comparable Discussion on Material Changes in Financial Condition as of 30 September 2023 vs. 30 June 2023</u>

Total assets of the Group decreased by P890.56 million (3.05%) to P28.27 billion as of 30 September 2023, from P29.16 billion as of 30 June 2023.

Trade and other receivables (net) increased by P375.71 million (10.96%) to P3.80 billion in 30 September 2023 compared to P3.43 billion in 30 June 2023, mainly due to increase in deposits, other trade receivables and from related parties.

Inventories (net) decreased by P479.36 million (6.62%) to P6.76 billion in 30 September 2023 compared to P7.24 billion in 30 June 2023, mainly due to the increase in sales of vehicles.

Advances to associates increased by ₽19.24 million (.91%) to ₽2.13 billion in 30 September 2023 compared to ₽2.11 billion in 30 June 2023.

Prepayments and other current assets (net) decreased by ₽142.22 million (13.09%) to ₽944.53 million in 30 September 2023 compared to ₽1.09 billion in 30 June 2023, mainly due to decrease in the movement of prepaid expenses.

Financial assets at fair value through other comprehensive income increased by ₽9.92 million (1.11%) to ₽900.49 million in 30 September 2023 compared to ₽890.57 million in 30 June 2023 due to change in fair value.

Right of use asset-net decreased by ₽94.08 million (4.23%) to ₽2.13 billion in 30 September 2023 compared to ₽2.22 billion in 30 June 2023 due to adjustment made during the first quarter.

Property and equipment (net) decreased by pmg=59.43 million (.86%) to pmg=6.85 billion in 30 September 2023 compared to pmg=6.91 billion in 30 June 2023 is mainly due to amortization during the quarter.

Investment property decreased by P.54 million (.42%) to P128.63 million in 30 September 2023 compared to ₽129.18 million in 30 June 2023 due to translation adjustment during the guarter.

Investments in associates increased by  $\rightleftharpoons$ 65.62 million (4.53%) to  $\rightleftharpoons$ 1.52 billion in 30 September 2023 compared to  $\rightleftharpoons$ 1.45 billion in 30 June 2023, mainly due to the equity share in net income during the quarter.

Intangible assets decreased by P14.04 million (.79%) to P1.76 billion in 30 September 2023 compared to P1.77 billion in 30 June 2023, primarily due to changes in translation.

Deferred tax assets remain unchanged at \$\mathbb{P}90.92\$ million in 30 September 2023 and 30 June 2023.

Post-employment benefit asset decreased by ₽1.91 million (.42%) to ₽448.07 million in 30 September 2023 compared to ₽449.98 million in 30 June 2023.

Meanwhile, other non-current assets remained unchanged at ₽1.95 million in 30 September 2023 and 30 June 2023.

Total liabilities of the Group decreased by ₽949.10 million (5.20%) to ₽17.30 billion as of 30 September 2023, from ₽18.25 billion as of 30 June 2023.

Trade and other payables current decreased by ₽409.40 million (13.54%) to ₽2.61 million in 30 September 2023 compared to ₽3.02 billion in 30 June 2023, mainly due to payments made for trade payables during the first quarter.

Current loans payable and borrowings increased by P37.24 million (.69%) to P5.44 billion in 30 September 2023 compared to P5.40 billion in 30 June 2023, mainly due to additional loans during the quarter.

Lease liabilities- current decreased by P4.80 million (1.79%) to P264.16 million in 30 September 2023 compared to P268.96 in 30 June 2023.

Contract Liabilities (current), which is recognized as advance payments received from customers, decreased by \$\mathbb{P}470.81\$ million (11.20%) to \$\mathbb{P}3.73\$ billion as of 30 September 2023, from \$\mathbb{P}4.20\$ billion as of 30 June 2023.

Advances from associates-current increased by ₽3.06 million (1.08%) to ₽286.05 million as of 30 September 2023, from ₽282.99 as of 30 June 2023 due to advances made during the quarter.

Income tax payable of ₽.29 million as of 30 September 2023 and nil in 30 June 2023.

Lease liabilities- non-current decreased by P81.47 million (3.96%) to P1.97 billion in 30 September 2023 compared to P2.06 million in 30 June 2023, mainly due to reclassification.

Non-current loans payable and borrowings decreased by P55.87 million (2.83%) to P1.91 billion in 30 September 2023 compared to P1.97 billion in 30 June 2023, mainly due to payments made for the loans during the quarter.

Advances from associates- non-current increased by P62.62 million (11.06%) to P628.98 million as of 30 September 2023, from P566.36 million as of 30 June 2023. Increased is due to additional advances made during the guarter.

Deferred tax liabilities decreased by ₽1.13 million (.42%) to ₽265.04 million in 30 September 2023 compared to ₽266.17 million in 30 June 2023.

Provisions decreased by  $\rightleftharpoons$ 28.98 million (14.43%) in 30 September 2023 compared to  $\rightleftharpoons$ 200.82 million in 30 June 2023.

Post-employment benefit obligation increased by P.15 million (2.89%) to P5.34 million in 30 September 2023 compared P5.19 million in 30 June 2023.

Total stockholders' equity of the Group increased by P58.54 million (.54%) to P10.97 billion as of 30 September 2023, from P10.91 billion as of 30 June 2023 under review. The book value per share increased to P2.48 in 30 September 2023 from P2.47 in 30 June 2023.

#### <u>Comparable Discussion on Material Changes in Cash Flows for the Three Months Period</u> <u>Ended 30 September 2023 vs. 30 September 2022</u>

The consolidated cash and cash equivalents for 30 September 2023 decreased by P890.00 million (111.68%) to P796.89 million as of 30 September 2023 from P1.69 billion for the same period last year 30 September 2022. The increase is mainly attributable to higher revenue made during the period.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

	30 September 2023	30 June 2023
Liquidity Ratio - Current ratio Leverage Ratio - Debt to Equity Activity Ratio - Annualized PPE	1.17 : 1.00 1.58 : 1.00 3.57 times	1.16 : 1.00 1.67 : 1.00 13.74 times
Profitability Ratios	30 September 2023	30 September 2022
Return on Equity Return on Assets	2.72% 1.05%	6.14% 2.50%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator Formula Current Ratio **Current Assets Current Liabilities** Debt to Equity Ratio **Total Long Term Liabilities** Stockholders' Equity PPE Turnover Revenues Property, Plant & Equipment (Net) Return on Equity Net Income Equity Return on Assets Net Income **Total Assets** 

#### <u>Comparable Discussion on Material Changes in Results of Operations for the Three</u> Months' Period Ended 30 September 2022 vs. 30 September 2021

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about ₽8.73 billion for the three months ended 30 September 2022, an increase of ₽220.20 million (2.60%) over total revenues of ₽8.51 billion during the same period in 2021. The increase was primarily due to a higher revenue contribution from its subsidiary, H.R. Owen.

The Group's total cost and operating expenses for the three months ended 30 September 2022 increased by \$\infty\$324.10 million (3.94%) to \$\infty\$8.55 billion from \$\infty\$8.22 billion for the same period in 2021. The increase is attributed to the following: (1) cost of vehicles sold and body shop repairs

and parts increased by \$\mathbb{P}\$222.43 million (3.05%), (2) salaries and employee benefits increased by \$\mathbb{P}\$16.81 million (3.77%), (3) marketing and selling increased by \$P91.68 million (54.11%), (4) taxes and licenses increased by \$P7.66 (34.71%), (4) professional fees increased by \$P4.95 (29.69%), (5) repairs and maintenance increased by \$P2.05 million (14.74%), (6) cleaning and maintenance increased by \$P1.05 million (10.02%) and (7) transportation and travel increased by \$P1.49 million (21.47%). These increases were offset by the following decreases of expenses: (1) depreciation and amortization decreased by \$P1.29 million (11.67%), (2) insurance decreased by \$P2.52 million (9.96%), (3) stationary and office supplies increased by \$P0.29 million (1.45%), (4) miscellaneous expenses decreased by \$P1.53 million (9.23%), and (5) cost of food and beverages decreased by \$P.57 million (17.38%).

Other Income (Charges)amounted to \$\mathbb{P}\$17.41million for the three months ended 30 September 2022, a decrease of \$\mathbb{P}\$42.03 million (70.71%) from \$\mathbb{P}\$59.44 million in the same period in 2021, mainly due to loss on disposal of assets.

Net income from operations decreased by P120.26 million (43.85%) to P154.01 million for the three months ended 30 September 2022 from net income of P274.27 million in the same period in 2021 due to higher operating expenses mainly the cost of vehicle sold and distribution costs.

## <u>Comparable Discussion on Material Changes in Financial Condition as of 30 September</u> 2022 vs. 30 June 2022

Total assets of the Group increased by P461.02 million (1.91%) to P24.61 billion as of 30 September 2022, from P24.15 billion as of 30 June 2022.

Trade and other receivables (net) increased by P94.58 million (3.88%) to P2.53 billion in 30 September 2022 compared to P2.44 billion in 30 June 2022, mainly due to increase in deposits, other trade receivables and from related parties.

Financial assets at fair value through profit or loss decreased by P1.24 million (66.12%) to P.64 million in 30 September 2022 compared to ₽1.88 million in 30 June 2022 due to disposals made during the quarter.

Inventories (net) increased by \$\mathbb{P}\$355.18 million (7.72%) to \$\mathbb{P}\$4.96 billion in 30 September 2022 compared to \$\mathbb{P}\$4.60 billion in 30 June 2022, mainly due to the increase in sales of vehicles.

Advances to associates increased by ₽12.44 million (.59%) to ₽2.10 billion in 30 September 2022 compared to ₽2.09 billion in 30 June 2022.

Prepayments and other current assets (net) decreased by \$\mathbb{P}241.48\$ million (18.54%) to \$\mathbb{P}1.06\$ billion in 30 September 2022 compared to \$\mathbb{P}1.30\$ billion in 30 June 2022, mainly due to decrease in the movement of prepaid expenses.

Financial assets at fair value through other comprehensive income increased by P40.37 million (4.54%) to P928.79 million in 30 September 2022 compared to P888.42 million in 30 June 2022 due to change in fair value.

Right of use asset-net decreased by P154.23 million (5.59%) to P2.60 billion in 30 September 2022 compared to P2.76 billion in 30 June 2022 due to its amortization during the first quarter.

Property and equipment (net) increased by P156.92 million (3.11%) to P5.20 billion in 30 September 2022 compared to P5.04 billion in 30 June 2022 is mainly due to additions made during the quarter.

Investment property decreased by P2.13 million (1.73%) to P121.27 million in 30 September 2022 compared to P123.40 million in 30 June 2022 due to translation adjustment during the quarter.

Investments in associates increased by P16.05 million (1.27%) to P1.28 billion in 30 September 2022 compared to P1.26 billion in 30 June 2022, mainly due to the impact of its dividends declared during the quarter.

Intangible assets increased by ₽170.89 million (11.46%) to ₽1.66 billion in 30 September 2022 compared to ₽1.49 billion in 30 June 2022, primarily due to changes in translation.

Deferred tax assets remain unchanged at ₽72.62 million in 30 September 2022 and 30 June 2022.

Meanwhile, other non-current assets decreased by  $\rightleftharpoons$  36 million (7.76%) to  $\rightleftharpoons$ 4.30 million in 30 September 2022 compared to  $\rightleftharpoons$ 4.66 million in 30 June 2022.

Total liabilities of the Group increased by \$\mathbb{P}\$353.15 million (2.48%) to \$\mathbb{P}\$14.58 billion as of 30 September 2022, from \$\mathbb{P}\$14.23 billion as of 30 June 2022.

Trade and other payables current increased by \$\mathbb{P}\$556.05 million (28.06%) to \$\mathbb{P}\$2.54 million in 30 September 2022 compared to \$\mathbb{P}\$1.98 billion in 30 June 2022, mainly due to payments made for trade payables during the first quarter.

Current loans payable and borrowings increased by P27.43 million (.81%) to P3.42 billion in 30 September 2022 compared to P3.40 billion in 30 June 2022, mainly due to additional loans made during the quarter.

Lease liabilities- current increased by P60.39 million (15.55%) to P327.93 million in 30 September 2022 compared to P388.32 in 30 June 2022.

Contract Liabilities (current), which is recognized as advance payments received from customers, increased by \$\frac{1}{2}26.52\$ million (6.50%) to \$\frac{1}{2}3.71\$ billion as of 30 September 2022, from \$\frac{1}{2}3.49\$ billion as of 30 June 2022.

Advances from associates-current decreased by \$\mathbb{P}26.27\$ million (9.45%) to \$\mathbb{P}251.58\$ million as of 30 September 2022, from \$\mathbb{P}277.52\$ as of 30 June 2022. Decreased is due to payment of advances made during the quarter.

Lease liabilities- non-current decreased by ₽128.30 million (5.06%) to ₽2.41 billion in 30 September 2022 compared to ₽2.53 million in 30 June 2022, mainly due to reclassification of non-current into current lease liabilities.

Non-current loans payable and borrowings decreased by P22.11 million (1.62%) to P1.34 billion in 30 September 2022 compared to P1.37 billion in 30 June 2022, mainly due to payments made for the loans during the quarter.

Advances from associates- non-current decreased by P50 million (11.11%) to P400 million as of 30 September 2022, from P450 million as of 30 June 2022. Decreased is due to payment of advances made during the quarter.

Deferred tax liabilities decreased by  $\rightleftharpoons$ 3.02 million (1.72%) to  $\rightleftharpoons$ 172.21 million in 30 September 2022 compared to  $\rightleftharpoons$ 175.24 million in 30 June 2022.

Provisions decreased by ₽166.92 million (100%) in 30 September 2022 compared to ₽166.92 million in 30 June 2022.

Post-employment benefit obligation increased by ₽.15 million (2.64%) to ₽5.84 million in 30 September 2022 compared ₽5.69 million in 30 June 2022.

Total stockholders' equity of the Group increased by P461.02 million (1.91%) to P10.03 billion as of 30 September 2022, from P9.92 billion as of 30 June 2022 under review. The book value per share increased to P2.08 in 30 September 2022 from P2.00 in 30 June 2022.

#### <u>Comparable Discussion on Material Changes in Cash Flows for the Three Months Period</u> Ended 30 September 2022 vs. 30 September 2021

The consolidated cash and cash equivalents for 30 September 2022 increased by P1.06 million (170.25%) to P1.69 billion as of 30 September 2022 from P624.20 million for the same period last year 30 September 2021. The increase is mainly attributable to higher revenue made during the period.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

	30 September 2022	30 June 2022
Liquidity Ratio - Current ratio Leverage Ratio - Debt to Equity Activity Ratio - Annualized PPE	1.20 : 1.00 1.45 : 1.00 3.80 times	1.27 : 1.00 1.60 : 1.00 3.05 times
Profitability Ratios	30 September 2022	30 September 2021
Return on Equity Return on Assets	6.14% 2.50%	11.92% 5.26%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	<u>Formula</u>
Current Ratio	<u>Current Assets</u> Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity
PPE Turnover	Revenues Property, Plant & Equipment (Net)
Return on Equity	Net Income Equity
Return on Assets	Net Income Total Assets

Barring any unforeseen circumstances, the Corporation's Board of Directors is confident that the operating financial performances of the Corporation and its subsidiaries are expected to be satisfactory in the coming period.

i) There is no known trend, event or uncertainty that has or is reasonably likely to have an impact on the Corporation' short term or long-term liquidity.

- ii) The liquidity of the subsidiaries would continue to be generated from the collections of revenue from customers. There is no requirement for external funding for liquidity.
- iii) There is no known trend, event or uncertainty that has or that is reasonably expected to have a material impact on the net sales or revenues or income from continuing operations.
- v) There is no significant element of income or loss that would arise from the Group's continuing operations.
- vi) There is no cause for any material change from period to period in one or more of the line items of the Corporation's financial statements.
- vii) There were no seasonal aspects that had a material impact effect on the financial conditions or results of operations.

## Separate Disclosures regarding the Financial Statements as required under SRC Rule 68.1

- 1) There are no items affecting the assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size, or incidents.
- 2) There is no change in the estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
  - 3) There is no issuance, repurchase or repayment of debts and equity securities.
- 4) There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements to the interim period.
- 5) There are no business combinations, acquisition of disposals subsidiaries and long-term investments, restructurings and discontinuing operations for the interim period.
- 6) There are no contingent liabilities or contingent assets since the last annual balance sheet date.
- 7) There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

**SIGNATURES** 

Pursuant to the requirements of the Securities Regulation Code, the Issuer has caused this report to be signed on its behalf by the undersigned, being duly authorized, in the City of Makati on 17 November 2023.

Issuer: BERJAYA PHILIPPINES, INC.

By: JOSE A. BERNAS

Corporate Secretary

By:

VINNIE[R. MANANSALA

Treăsurer

#### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES

## [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

September 30, 2023 and June 30, 2023 (Amounts in Philippine Pesos)

ASSETS	<u>Note</u>	<u>Sep</u>	otember 30, 2023 Unaudited		June 30, 2023 Audited
A55E15					
CURRENT ASSETS				_	
Cash and cash equivalents	5		796,891,104	P	1,366,379,758
Trade and other receivables-net	6		3,804,984,534		3,429,278,623
Inventories - net	7		6,764,104,677		7,243,463,678
Advances to associates	13		2,134,076,920		2,114,834,185
Prepayments and other current assets - net	8		944,534,059		1,086,753,116
Total Current Assets			14,444,591,294		15,240,709,360
NON-CURRENT ASSETS					
Financial asset at fair value through other					
comprehensive income	9		900,492,680		890,567,692
Right of use assets - net	12		2,129,991,093		2,224,069,200
Property and equipment - net	10		6,853,786,409		6,913,213,325
Investment property	11		128,634,755		129,181,985
Investments in associates	13		1,515,761,649		1,450,139,066
Intangible assets - net	14		1,759,200,848		1,773,237,185
Deferred tax assets - net			90,923,656		90,923,656
Post-employment benefit asset			448,070,939		449,977,095
Other non-current assets	8		1,946,672		1,946,673
Total Non-Current Assets			13,828,808,701		13,923,255,877
TOTAL ASSETS		P	28,273,399,995	P	29,163,965,237
CURRENT LIABILITIES					
Trade and other payables	15		2,613,599,485	P	3,023,003,772
Loans payable and borrowings	16		5,441,444,781		5,404,200,358
Lease liabilities - current	12		264,156,871		268,960,099
Contract liabilities			3,731,368,000		4,202,177,549
Advances from associates			286,050,749		282,988,979
Income tax payable			293,100		0
Total Current Liabilities			12,336,912,986		13,181,330,757
NON-CURRENT LIABILITIES					
Lease liabilities - non current	12		1,974,857,170		2,056,330,090
Loans payable and borrowings	16		1,915,367,052		1,971,234,061
Advances from related parties			628,979,641		566,363,441
Deferred tax liabilities - net			265,038,128		266,166,143
Provisions			171,834,616		200,817,306
Post-employment benefit obligation			5,340,344		5,190,344
Total Non-Current Liabilities			4,961,416,951		5,066,101,385
Total Liabilities			17,298,329,937		18,247,432,142
EQUITY					
Attributable to Owners of the Parent Company	7		10,966,285,813		10,909,066,075
Attributable to non-controlling interest			8,784,245		7,467,020
Total Equity			10,975,070,058		10,916,533,095
TOTAL LIABILITIES AND EQUITY		P	28,273,399,995	P	29,163,965,237
Check with CWP					

# BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the three months ended SEPTEMBER 30, 2023 and SEPTEMBER 30, 2022 (Amounts in Philippine Pesos) (UNAUDITED)

	3 Months Ended September 30, 2023	3 Months Ended September 30, 2023	3 Months Ended September 30, 2022	3 Months Ended September 30, 2022
DEVENUE				-
REVENUES Sales of vehicles Hotel Operations	9,826,019,537 31,746,505	9,826,019,537 31,746,505	P 8,699,545,035 28,982,717	8,699,545,035 28,982,717
	9,857,766,042	9,857,766,042	8,728,527,752	8,728,527,752
COSTS AND OTHER OPERATING EXPENSES				
Cost of vehicles sold	8,113,662,615	8,113,662,615	7,524,101,127	7,524,101,127
Miscellaneous Expenses	452,868,375	452,868,375	15,058,211	15,058,211
Salaries and employee benefits	541,819,752	541,819,752	463,204,086	463,204,086
Depreciation and amortization Taxes and licences	190,131,554	190,131,554 62,610,964	130,815,177 29,709,961	130,815,177 29,709,961
Stationery and Office Supplies	62,610,964 35,680,582	35,680,582	20,072,684	20,072,684
Insurance	35,502,197	35,502,197	22,769,409	22,769,409
Cleaning and Maintenance	23,122,850	23,122,850	11,496,336	11,496,336
Communication, light and water	29,962,182	29,962,182	19,606,103	19,606,103
Professional fees	26,817,004	26,817,004	21,615,690	21,615,690
Cost of food and beverages Marketing & Selling	3,136,709 221,666,290	3,136,709 221,666,290	2,726,740 261,119,185	2,726,740 261,119,185
Repairs and maintenance	11,894,273	11,894,273	15,955,445	15,955,445
Transportation and travel	7,794,831	7,794,831	8,458,780	8,458,780
	0.754.470.179	0.754.470.179	9 546 709 024	9 546 709 024
	9,756,670,178	9,756,670,178	8,546,708,934	8,546,708,934
OPERATING PROFIT	101,095,864	101,095,864	181,818,818	181,818,818
OTHER INCOME (CHARGES)				
Equity share in net income (losses) Finance Income	65,622,584	65,622,584	52,049,040	52,049,040
Others	61,001,305 15,759,574	61,001,305 15,759,574	38,576,875 22,767,579	38,576,875 22,767,579
Finance Costs	(160,194,241)	(160,194,241)	(60,748,711)	(60,748,711)
Loss on disposal of PPE	(2,724,508)	(2,724,508)	(33,993,394)	(33,993,394)
Fair value gain on financial assets at fair value through profit and loss Loss on disposal of financial asset	-	,	(1,240,810)	(1,240,810)
1058 Off disposal of infancial asset	(20,535,286)	(20,535,286)	17,410,579	17,410,579
PROFIT BEFORE INCOME TAX	80,560,578	80,560,578	199,229,397	199,229,397
TAX EXPENSE	6,036,524	6,036,524	45,218,570	45,218,570
TOTAL NET PROFIT Check digit with CWP	74,524,054	74,524,054	154,010,827	154,010,827
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will not be reclassfied subsequently to profit or loss				
Net unrealized fair value losses on financial assets				
at fair value through other comprehensive income	9,924,988	9,924,988	40,369,621	40,369,621
	9,924,988	9,924,988	40,369,621	40,369,621
Items that will be reclassified subsequently to profit or loss  Translation adjustment	(25,912,079)	(25,912,079)	(86,506,240)	(86,506,240)
· · · · · · · · · · · · · · · · · · ·	(25,912,079)	(25,912,079)	(86,506,240)	(86,506,240)
TOTAL COMPREHENSIVE INCOME	58,536,963	58,536,963	107,874,208	107,874,208
Net profit attributable to:				
Owners of the Parent Company	73,206,829	73,206,829	153,400,547	153,400,547
Non-controlling Interest	1,317,225 74,524,054	1,317,225 74,524,054	610,280 154,010,827	610,280 154,010,827
Total comprehensive income attributable to:				
Owners of the Parent Company	57,219,738	57,219,738	107,263,928	107,263,928
Non-controlling Interest	1,317,225 58,536,963	1,317,225 58,536,963	610,280 107,874,208	610,280 107,874,208
	58,530,903	38,330,903	107,874,208	107,874,208
Weighted average number of shares outstanding	4,341,280,693	4,341,280,693	4,341,280,855	4,341,280,855
Basic earnings per share (annualized)	0.07	0.07	P 0.14	0.14
611 1 1 1 1 1 Vic. 11 1 1 1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1				

#### BERJAYA PHILIPPINE INC. AND SUBSIDIARIES

## BERJAYA PHILIPPINE INC. AND SUBSIDIARIES [A Absidiary of Berjaya Lattery Management (HK) Limited INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY For the three months ended SEPTEMBER 30, 2023 and SEPTEMBER 30, 2022 (Amounts in Philippine Peass) (UNAUDITED)

Attributable	Owners of	the Parent	Compan

	_			Revaluation	Other	Translation	Retained Earnin	ms		Non-controlling	
	_	Capital Stock	Treasury Shares	Reserves	Reserves	Adjustment	Appropriated	Unappropriated	Total	Interest	Total
Balance at July 1, 2023	P	4,427,009,132 <b>P</b>	(988,150,025) <b>P</b>	(139,925,614) <b>P</b>	(748,815,536) <b>P</b>	(76,797,493) <b>P</b>	2,000,000,000 ₽	6,435,745,611 <b>P</b>	10,909,066,075 <b>P</b>	7,467,020 <b>P</b>	10,916,533,095
Effect of adoption of PFRS 9								- <b>P</b>	-	P	-
Capital issuance through stock dividends		=	-	-	-	-	-	-	-	-	-
Profit or loss for the year		-	-	-	-	-	-	73,206,829	73,206,829	1,317,225	74,524,054
Appropriation during the year		-	-	-	-	-	-	-	=	-	
Reversal of appropriations during the year								- P	=		-
Realized fair value changes on disposals of financial assets at FVOCI		-	-		-	-	-	-	=	-	-
Acturial Gain on remeasurement of post-employment benefit obligation - net of tax		-	=		-	=	÷	-	= =	=	-
Net unrealized fair value gains on disposals of financial assets at FVOCI		=	-	9,924,988	-	-	-	-	9,924,988	-	9,924,988
Reduction in non-controlling interest									-		-
Effect of change in percentage ownership										-	-
Disposal of financial asset		-	-	-	-	-	-	-	=	-	=
Disposal of subsidiary		-	-	-	-	-	-	-	=		-
Translation adjustment	_	<u> </u>	<u> </u>	<u> </u>	<u> </u>	(25,912,079)	<del></del>		(25,912,079)		(25,912,080)
Total equity at September 30, 2023 Chark digit	P	4,427,009,132 P	(988,150,025) P	(130,000,626)	(748,815,536) P	(102,709,572) P	2,000,000,000	6,508,952,440 P	10,966,285,813 P	8,784,245 P	10,975,070,057

Attributable	Owners of	the Parent	Company

				Revaluation	Other	Translation	Retained Earni	ngs		Non-controlling	
	-	Capital Stock	Treasury Shares	Reserves	Reserves	Adjustment	Appropriated	Unappropriated	Total	Interest	Total
Balance at July 1, 2022	P	4,427,009,132 0 P	(988,150,025) 0 ₽	(139,925,614) 0 P	(748,815,536) 0 <b>P</b>	(76,797,493) 0 ₽	2,000,000,000 0₽	5,440,543,532 0 ₽	9,913,863,996 <b>P</b>	5,270,269 <b>P</b>	9,919,134,265
Effect of adoption of PFRS 9								- P	-	P	-
Capital issuance through stock dividends		-	-	-	-	-	-	-	-	-	-
Profit or loss for the year		-	-	-	-	-	-	614,967,297	614,967,297	2,196,751	617,164,048
Appropriation during the year		-	-	-	-	-	-	-	-	-	
Reversal of appropriations during the year								- Р	-		-
Realized fair value changes on disposals of financial assets at FVOCI		-	-	-	-	-	-	-	-	-	-
Acturial Gain on remeasurement of post-employment benefit obligation - net of tax		-	-		-	-	-	77,465,893	77,465,893	-	77,465,893
Share in other comprehensive income of associates - net of tax								900,971			
Net unrealized fair value gains on financial assets at fair value through other comprehensive income (FVOCI)		-	-	-	-	-	-	58,614,601	58,614,601	-	58,614,601
Reduction in non-controlling interest					-				-		-
Effect of change in percentage ownership										-	-
Disposal of financial asset		-	-	-	-	-	-	-	-	=	-
Disposal of subsidiary		-	-	-	-	-	-	-	-		E
Translation adjustment	_	<u>-</u>			<del>_</del> _	<u>=</u>	<u> </u>	243,253,317	243,253,317		243,253,317
Total equity at September 30, 2022	P	4,427,009,132 P	(988,150,025) <b>F</b>	(139,925,614) ₽	(748,815,536) P	(76,797,493) P	2,000,000,000 P	6,435,745,611 P	10,908,165,104 P	7,467,020 P	10,915,632,124

BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
INTERIM CONSOLIDATED STATEMENTS OF CASHFLOWS
For the three months ended SEPTEMBER 30, 2023 and SEPTEMBER 30, 2022
(Amounts in Philippine Pesos)
(UNAUDITED)

	3 Months Ended September 30, 2023	3 Months Ended September 30, 2023	3 Months Ended September 30, 2022	3 Months Ended September 30, 2022
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	80,560,578	80,560,578	199,229,397	199,229,397
Adjustments for:				
Depreciation and amortization	190,131,554	190,131,554	130,815,177	130,815,177
Interest Expense	160,194,241	160,194,241	60,748,711	60,748,711
Interest Income	(61,001,305)	(61,001,305)	(38,576,875)	(38,576,875)
Equity Share in net losses (income) of associates	(65,622,584)	(65,622,584)	(52,049,040)	(52,049,040)
Loss (gain) on sale of property and equipment	-	-	33,993,394	33,993,394
Unrealized foreign exchange losses (gain)	2,724,508	2,724,508	(927,416)	(927,416)
Operating income before working capital changes	306,986,992	306,986,992	333,233,348	333,233,348
Decrease / (Increase) in:	(255 205 044)	(275 705 044)	(0.4.50.4.00.4)	(0.4.50.4.33.4)
Trade and other receivables	(375,705,911)	(375,705,911)	(94,584,326)	(94,584,326)
Financial assets at fair value through profit or loss	470 250 004	479,359,001	1,240,810	1,240,810
Inventories	479,359,001 1,906,156	1,906,156	(355,176,926) 5,459,776	(355,176,926) 5,459,776
Post employment benefit asset Prepaid expenses and other current assets	1,906,136	1,906,136	241,478,638	241,478,638
Decrease (increase) in other non-current assets	142,219,057	142,219,057	361,280	361,280
Increase / (Decrease) in:	1	1	301,200	301,200
Trade and other payables	(470,578,981)	(470,578,981)	262,827,689	262,827,689
Contract liabilities	(470,809,549)	(470,809,549)	226,521,996	226,521,996
Retirement Obligation	150,000	150,000	150,000	150,000
Cash paid for income taxes	(6,329,624)	(6,329,624)	(45,218,570)	(45,218,570)
Cash paid for meonic taxes	(0,527,024)			
Net cash provided (used in) operating activities	(392,802,858)	(392,802,858)	576,293,716	576,293,716
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of Property and equipment	(69,149,824)	(69,149,824)	(295,046,249)	(295,046,249)
Advances to (collection from) associate - net	(26,300,000)	(26,300,000)	(6,000,000)	(6,000,000)
narances to (conceasin from) associate net	(20,500,500)	(20,000,000)	(0,000,000)	(0,000,000)
Net cash provided (used in) by investing activities	(95,449,824)	(95,449,824)	(265,046,249)	(265,046,249)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from bank loans and borrowings	(18,622,586)	(18,622,586)	5,328,768	5,328,768
Payment of lease liabilities	(86,276,148)	(86,276,148)	(188,686,388)	(188,686,388)
Advances paid to related party	(5,683,800)	(5,683,800)	(115,762,751)	(115,762,751)
Advances received from related party	68,300,000	68,300,000	41,500,000	41,500,000
Repayment of bank loan and borrowings	(35,625,000)	(35,625,000)	(30,000,000)	(30,000,000)
Interest paid	(3,328,438)	(3,328,438)	(2,614,342)	(2,614,342)
Net cash provided (used in) by financing activities	(81,235,972)	(81,235,972)	(290,234,713)	(290,234,713)
EFFECT OF EXCHANGE RATE CHANGES TO				
CASH AND CASH EQUIVALENTS				
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	(569,488,654)	(569,488,654)	21,012,754	21,012,754
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	1,366,379,758	1,366,379,758	1,665,883,672	1,665,883,672
CASH AND CASH EQUIVALENTS AT ENDING OF PERIOD	796,891,104	796,891,104	1,686,896,426	1,686,896,426

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#### BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

## [A Subsidiary of Berjaya Lottery Management (HK) Limited] NOTESTO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

As of September 30, 2023 and June 30, 2023 (Amounts in Philippine Pesos)

#### 1. CORPORATE MATTERS

#### 1.1 Incorporation and Operations

Berjaya Philippines Inc. (BPI or the Parent Company) was incorporated in the Philippines on October 31, 1924. The Parent Company is organized as a holding company. The Parent Company's shares of stock were listed in the Philippine Stock Exchange on November 29, 1948.

On June 2, 2010, the Parent Company's Board of Directors (BOD) approved the Parent Company's change in corporate name from Prime Gaming Philippines, Inc. to Berjaya Philippines Inc. The application for change in name was approved by the Securities and Exchange Commission (SEC) on June 11, 2010.

The Parent Company is 74.20% owned by Berjaya Lottery Management (HK) Limited of Hong Kong (BLML) as at September 30, 2023. The Parent Company's ultimate parent company is Berjaya Corporation Berhad of Malaysia, a publicly listed company in the Main Market of Bursa Malaysia Securities Berhad.

The registered office of BPI is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. BLML's registered address is at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and the ultimate parent company's registered office is at Lot13-01A, Level 13 (East Wing), Berjaya Times Square, No. 1, JalanImbi 55100 Kuala Lumpur, Malaysia.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim consolidated financial statements (ICFS) are consistent with those applied in the audited consolidated financial statements (ACFS) for the three months ended September 30, 2023 and as of June 30, 2023.

#### 2.1 Basis of Preparation of Interim Consolidated Financial Statements

These ICFS have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information required in annual financial statements in accordance with Philippine Financial Reporting Standards (PFRS), and should be read in conjunction with the Group's ACFS for the three months ended September 30, 2023 and as of June 30, 2023.

The ICFS are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated. Items included in the ICFS of the Group are measured using the

Company's functional currency. Functional currency is the currency of the primary economic environment in which the Company operates.

The preparation of the Group's ICFS in accordance with PFRS requires management to make judgments and estimates that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates. There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

The Group presents all items of income and expense in a single consolidated statement of comprehensive income.

#### 2.2 Adoption of New and Amended PFRS

a) Effective Subsequent to Fiscal Year 2022 but not Adopted Early

There are pronouncements effective for annual periods subsequent to fiscal year 2022, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have impact on the Group's consolidated financial statements:

- (i) PFRS 3 (Amendments), Business Combinations Reference to the Conceptual Framework (effective from January 1, 2022)
- (ii) PAS 16 (Amendments), Property, Plant and Equipment Proceeds Before Intended Use (effective from January 1, 2022)
- (iii) PAS 37 (Amendments), Provisions, Contingent Liabilities and Contingent Assets – Onerous Contracts – Cost of Fulfilling a Contract (effective from January 1, 2022)
- (iv) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 per cent' Test for Derecognition of Liabilities
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives
- (v) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023)
- (vi) PAS 1 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective from January 1, 2023)
- (vii) PAS 8 (Amendments), Accounting Estimates Definition of Accounting Estimates (effective from January 1, 2023)
- (viii) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023)

(ix) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely).

Management is currently assessing the impact of these amendments on the Group's consolidated financial statements and it will conduct a comprehensive study of the potential impact of these pronouncements prior to their mandatory adoption date to assess the impact of all changes.

#### 3. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is carried out in close cooperation with the BOD, and focuses on actively securing the Group's short to medium term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

#### 3.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

#### (a) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on cash and cash equivalents. As at September 30, 2023 and June 30, 2023, the Group is exposed to changes in market interest rates through short-term placements included as part of Cash and Cash Equivalents account and stocking loans of H.R. Owen presented as Loans Payable and Borrowings, which are subject to variable interest rates, in the consolidated statements of financial position.

The Group keeps placements with fluctuating interest at a minimum while H.R. Owen's stocking loans are secured at any time by fixed and floating charges on stocks of new and demonstrator cars and commercial vehicles held. As such, management believes that its exposure to interest rate risk is immaterial.

#### (b) Foreign Currency Risk

Except for H.R. Owen and eDoc Holdings whose functional currency is GBP, most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's overseas purchases, which are primarily denominated in United States Dollars (USD). The Group also holds USD, GBP, Malaysian Ringgit (MYR) and European Union Euro (EUR) denominated cash and cash equivalents and receivables. Further, the Group has AFS

financial assets denominated in MYR and GBP. There were no foreign currency denominated financial liabilities as at September 30, 2023 and June 30, 2023.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency denominated financial assets, translated into Philippine pesos at the closing rate are as follows:

	<u>September 30, 2023</u>	June 30, 2023
Php – GBP	P 3,815,414,443	P <b>1,190,061,295</b>
Php – USD	79,096,428	(95,985,339)
Php – MYR	-	274,032
Php - EUR	-	-

The following table illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine peso against USD, MYR, GBP and EUR exchange rates. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of each reporting period with effect estimated from the beginning of the year.

	<u>September 30, 2023</u>		June 3	0, 2023
	Reasonably possible	Effect in profit before	Reasonably possible	Effect in profit before
	change in rate	tax	change in rate	tax
PhP - GBP	7.37%	P 298,432,502	27.54%	P <b>327,742,881</b>
PhP - USD	1883.85%	1,490,061,826	12.03%	(11,546,675)
PhP - MYR	7.82%	-	12.75%	34,939
PhP - EUR	7.29%			
		<u>P 1,788,494,328</u>	<u>P</u>	316,231,145

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### (c) Other Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets classified as AFS financial assets). The Group manages exposure to price risk by monitoring the changes in the market price of the investments and at some extent, diversifying the investment portfolio in accordance with the limit set by management.

The sensitivity of equity with regard to the volatility of the Group's AFS financial assets assumes a +/-7.29% and a +/-1883.85% volatility in the market value of the investment for the three months ended September 30, 2023. The expected change was based on the annual rate of return computed using the monthly closing market value of the investment in 2022.

#### 3.2 Credit Risk

Credit risk is the risk that counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting loans and selling goods and services to customers; granting advances to associates; and, placing deposits with banks, lessors and utility companies.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

	Notes	<u>September 30, 2023</u>	June 30, 2023
Cash and cash equivalents	5	P 796,891,104	P 1,366,379,758
Trade and other receivables – net Advances to associates	6 13	3,804,984,534 2,134,076,920	3,008,533,972 2,114,834,185
Refundable deposits	8	5,687,341	4,625,737
		P 6,741,639,899	P 6,494,373,652

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents as described below.

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements, which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P500,000 for every depositor per banking institution.

#### (b) Trade and Other Receivables – net and Advances to Associates

The Group's trade receivables as at September 30, 2023 and June 30, 2023 are due mainly from customers of H.R. Owen. The Group maintains policies that require appropriate credit checks to be completed on potential customers prior to delivery of goods and services. On-going credit checks are periodically performed on the Group's existing customers to ensure that the credit limits remain at appropriate levels. The Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

ECL for advances to associates are measured and recognized using the net asset approach. The Group does not consider any risks in the amounts due from associates as it has enough net assets to cover the amount due. Moreover, based on historical information on payments of associates, management considers the credit quality of receivables that are not past due or impaired to be good.

In respect to trade receivables from the customers of H.R. Owen and other receivables and advances to associates, the Group is not exposed to any significant

credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The trade receivables of H.R. Owen are mostly related to servicing and bodyshop operations as the sale of vehicles is on a cash basis. The credit risk from servicing and bodyshop operations of H.R. Owen is minimal as H.R. Owen will not release the car without full payment. The Group's receivables are actively monitored to avoid significant concentrations of credit risk.

#### (c) Other Non-current Assets

The refundable deposits of the Group under Other Non-Current Assets account in the consolidated statements of financial position pertain to security deposits made to various lessors and utility companies which the Group is not exposed to significant credit risk.

#### 3.3 Liquidity Risk

The ability of the Group to finance increases in assets and meet obligations as they become due is extremely important to the Group's operations. The Group's policy is to maintain liquidity at all times. This policy aims to honor all cash requirements on an on-going basis to avoid raising funds above market rates or through forced sale of assets.

Liquidity risk is also managed by borrowing with a spread of maturity periods. The Group has significant fluctuations in short-term borrowings due to industry specific factors. The Group mitigates any potential liquidity risk through maintaining substantial unutilized banking and used vehicle stocking loan facilities.

As at September 30, 2023 and June 30, 2023, the Group's financial liabilities pertain to Trade and Other Payables, except those tax-related liabilities, and Loans Payable and Borrowings inclusive of future interest. Trade and other payables and loans payable and borrowings are considered to be current which are expected to be settled within 12 months from the end of each reporting period.

#### 4. SEGMENT REPORTING

#### 4.1 Business Segments

The Group is organized into different business units based on its products and services for purposes of management assessment of each unit. In identifying its operating segments, the management generally follows the Group's four service lines. The Group is engaged in the business of Leasing, Services, Investments and Motor Vehicle Dealership. Presented below is the basis of the Group in reporting to its strategic steering committee for its strategic decision-making activities.

- (a) The Leasing segment mainly pertains to the lease of on-line lottery equipment by the Group to PCSO.
- (b) The Services segment mainly pertains to the hotel operations of PHPI.
- (c) Investments segment relates to investing activities.

(d) The Motor Vehicle Dealership segment mainly pertains to the luxury motor vehicle retailers and provision of aftersales services of H.R. Owen.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, advances, inventories and property and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, taxes currently payable and accrued liabilities.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

The Group's operating business are organized and managed separately according to the nature of segment accounting policies.

#### 4.4 Analysis of Segment Information

The tablesin the succeeding pages present revenue and profit information regarding business segments for the three months ended September 30, 2023, September 30, 2022 and for the year ended June 30, 2023, and certain assets and liabilities information regarding industry segments as at September 30, 2023, September 30, 2022 and June 30, 2023.

September 30, 2023

	Investments	<u>Services</u>	Motor Vehicle Dealership	<u>Total</u>
Revenues and income:				
Revenue from externals Customers	-	31,746,505	9,826,019,537	9,857,766,042
Interest Income	22,434,026	8,497	38,558,782	61,001,305
Other Income	-	1,293,052	14,466,522	15,759,574
Equity share in net income from associates	-	22,884,569	42,738,015	65,622,584
Inter-segment income	=	=	=	=
Total revenues and income	22,434,026	<u>55,932,623</u>	9,921,782,856	10,000,149,505
Expenses:				
Costs and operating expenses before depreciation	869,903	31,940,755	9,526,941,254	9,559,751,912
Depreciation and amortization	6,000	5,526,496	191,385,771	196,918,267
Interest expense	5,815,336	2,005,679	155,097,734	162,918,750
Loss on disposal of PPE	-	_	-	-
Other income (loss) from other sources	-	-	-	-
Inter-segment cost and expenses	=	=	Ξ	=
Total Expenses	6,691,240	39,472,930	9,873,424,759	9,919,588,929
Segment profit (loss) before tax	<u>15,742,786</u>	<u>16,459,693</u>	48,358,097	80,560,576

Net profit (loss)	<u>11,121,929</u>	<u>16,458,724</u>	<u>46,943,401</u>	<u>74,524,054</u>
Segment Assets	9,214,899,435	<u>1,552,728,670</u>	20,743,754,765	<u>31,511,382,870</u>
Segment Liabilities	1,300,170,683	1,373,001,247	<u>16,090,218,781</u>	<u>18,763,390,710</u>
Capital expenditures	P 7,135,363		P 1,613,845,815	P 1,620,981,178

#### September 30, 2022

	Investments	<u>Services</u>	Motor Vehicle Dealership	<u>Total</u>
Revenues and income:				
Revenue from externals Customers	-	28,982,718	8,699,545,034	8,728,527,752
Interest Income	15,400,733	2,073	23,174,069	38,576,875
Other Income	-	990,709	20,849,454	21,840,,163
Equity share in net income from associates	-	38,833,824	13,215,216	52,049,040
Inter-segment income	<u>=</u>	=	=	=
Total revenues and income	<u>15,400,733</u>	68,809,324	8,756,783,773	8,840,993,830
Expenses:				
Costs and operating expenses before depreciation	1,055,993	26,698,717	8,388,139,046	8,415,893,756
Depreciation and amortization	6,000	5,781,619	125,027,559	130,815,178
Interest expense	3,587,676	1,970,593	54,263,027	59,821,296
Loss on disposal of PPE	-	_	33,993,394	33,993,394
Other income (loss) from other sources	1,240,810	-	-	-
Inter-segment cost and expenses	_	<u>-</u>	_	_
Total Expenses	5,890,479	34,450,929	8,601,423,026	8,640,523,624
Segment profit (loss) before tax	<u>9,510,254</u>	34,358,395	155,360,747	200,470,206
Net profit (loss)	6,952,385	34,358,068	112,700,374	154,010,827
Segment Assets	4,577,148,964	<u>1,397,737,419</u>	<u>18,634,191,692</u>	24,609,078,075
Segment Liabilities	935,139,888	127,403,386	13,519,526,319	14,582,069,593
Capital expenditures	P 7,135,363		P 1,613,845,815	<u>P 1,620,981,178</u>

	<u>June 30, 2023</u>				Motor Vehicle		
		Services		Investments	<u>Dealership</u>	<u>Total</u>	
Revenues and income: Revenue from externals							
Customers	P	104,105,308	P	-	P38,409,126,906	P38,513,232,214	
Interest income		13,772		63,249,721	125,889,402	189,152,905	
Other income		2,505,201		15,035,899	114,611,932	132,153,032	
Equity share in net income from associates		174,395,784		-	85,022,717	259,418,501	
Inter-segment	_	-	_	72,000,000		72,000,000	
Total revenues and income	P	281,020,065	P	150,285,620	P38,734,650,957	P39,165,956,652	
Expenses:							

Costs and operating expenses							
before depreciation	P	118,057,445	P	12,793,704	P 37,078,215,301	P	37,209,066,450
Depreciation and amortization		22,760,612		24,000	658,739,857		681,524,469
Interest expense		8,565,739		33,860,070	392,015,518		434,441,327
Equity share in net loss							
of associates		-		-	-		-
Other expenses (income)	(	-		24,529,269	7,501,095		32,030,364
Inter-segment						-	
Total expenses	<u>P</u>	149,383,796	P	71,207,043	P 38,136,471,771	<u>P</u>	38,357,062,610
Profit (loss) before tax	<u>P</u>	131,636,269	P	79,078,577	P 598,179,196	P	808,894,042

#### June 30, 2023

	<u>Servises</u>	<u>Investments</u>	Motor Vehicle Dealership	<u>Total</u>
Net profit (loss)	<u>P 138,271,779</u>	<u>P 77,147,330</u>	<u>P 473,744,940</u>	P 689,164,049
Segment Assets	<u>P1,537,353,070</u>	<u>P 9,161,437,902</u>	<u>P 21,726,584,921</u>	P32,425,375,893
Segment Liabilities	<u>P1,351,199,798</u>	P 1,268,604,252	P 17,057,325,461	P19,677,129,511
Capital expenditures	P 7,135,363		P 985,692,679	P 992,828,042

Currently, the Group's operation has two geographical segments: London, England for the motor dealership segment and all other segments are in the Philippines.

#### 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

		otember 30, 20 (Unaudited)	<u>23</u>	June 30, 2023 (Audited)
Cash on hand and in banks Short-term placement	P 	796,891,104	P	1,310,993,832 55,385,926
	<u>P</u>	796,891,104	<u>P</u>	1,366,379,758

Cash in banks generally earn interest based on daily bank deposit rates.

#### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	September 30, 2023 (Unaudited)	June 30, 2023 (Audited)
Trade receivables Deposits Payments for future acquisition	P 837,662,208 2,385,305,860	P 1,180,709,402 1,976,135,230

of investments	-	349,279
Manufacturer's bonuses	120,098,010	53,069,496
Due from related party	1,042,915	1,438,738
Advances to officers and employees	116,144	90,043
Other receivables	497,454,372	248,969,970
	3,841,679,509	3,460,762,158
Allowance for impairment	( 36,694,975)	(31,483,535)
	P 3,804,984,534	P 3,429,278,623

Trade receivables are usually due within 30 to 60 days and do not bear any interest. Deposits represent amounts provided to a foreign asset management firm engaged in the business of general trading and financing services.

Payments for future acquisition of investments represent deposits made to foreign parties for future acquisition of investment securities. These include deposits made to Inter-Pacific Securities Sdn Berhad (IPSSB), a related party under common ownership who acts as stockbroker of the Parent Company.

Other receivables include outstanding warranty claims, finance commissions and interest income.

#### 7. INVENTORIES

The compositions of this account are shown below.

	September 30, 2023	June 30, 2023
	(Unaudited)	(Audited)
At cost:		
Vehicles	P 4,865,987,597	P <b>5,225,645,357</b>
Parts and components	292,397,022	245,016,259
Hotel supplies	<u>3,960,691</u>	4,278,692
	<u>5,162,345,310</u>	5,474,940,308
At net realizable value:		
Vehicles	1,815,095,019	1,825,762,651
Parts and components	<u>38,782,249</u>	<u>189,615,063</u>
•	1,853,877,268	2,015,377,714
Allowance for inventory write down	( <u>252,117,901</u> )	( <u>246,854,344</u> )
·	1,601,759,367	1,768,523,370
	P 6,764,104,677	P 7,243,463,678

Certain vehicles are carried at net realizable value which is lower than their cost. An analysis of the movements in allowance for inventory write down is presented below.

	-	mber 30, 2023 audited)		<u>June 30, 2023</u> Audited)
Balance at beginning of year Write-off during the year Additional provision during the year Translation adjustment	P	246,854,344 (95,671,236) 103,743,145 (2,808,352)	P 	179,593,201 451,923,751 (407,108,535) 22,445,927
Balance at end of year	<u>P</u>	252,117,901	P	246,854,344

#### 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The details of this account are as follows:

	-	mber 30, 2023 naudited)		June 30, 2023 (Audited)
Current:				
Prepaid taxes		637,700,555		508,010,654
Prepaid expenses	P	139,583,491	Р	413,461,058
Input VAT		102,637,229		96,277,562
Advances to suppliers		51,901,757		53,179,619
Creditable withholding tax		7,795,141		7,616,503
Refundable deposits		4,915,886		3,854,282
Deferred input VAT		-		4,353,438
Other current assets		<u>-</u>		
Non-current:	<u>P</u>	944,534,059	<u>P</u>	1,086,753,116
Refundable deposits		771,455		771,455
Deferred input VAT		1,175,218		1,175,218
Beteffed input VIII		1,173,210	_	1,173,210
		1,946,673		1,946,673
	<u>P</u>	946,480,732	<u>P</u>	1,088,699,789

VAT recoverable pertains to the excess of input tax over output tax on sale of vehicles which the Group can reclaim under the tax laws in the United Kingdom (UK).

Prepaid expenses include subscriptions, refurbishment costs, maintenance expenses, license and support arrangements, insurance, and advertising which are expected to be realized in the next reporting period.

Advances to suppliers pertain to advances for supplies on the hotel and service vehicle operations, which are expected to be realized in the next reporting period.

The advance payment for the land acquisition pertains to disbursements made to a third party agent for the acquisition of land for the development of multi-franchise site and head office in United Kingdom. As of September 30, 2023 and June 30, 2023, the Group and the third party agent have executed a contract conditional on planning permission.

#### 9. INVESTMENT SECURITIES

This account consists of the following financial assets:

9.1 Financial Assets at Fair Value through Profit or Loss (FVTPL)

	September 30, 2023 (Unaudited)	June 30, 2023 (Audited)
Qouted equity securities	<u>P</u>	<u>P</u>

9.2 Financial Assets at Fair Value through Other Comprehensive Income (FVOCI)

=

	September 30, 2023 (Unaudited)	<u>June 30, 2023</u> (Audited)
Equity securities: Quoted Unquoted	P 534,203,647 366,289,033	P 522,720,415 367,847,277
	P 900,492,680	P 890,567,692

The quoted and unquoted equity securities consist of listed foreign shares of stock and investments in shares of stock of foreign privately-held companies, respectively. The fair values of the quoted financial assets have been determined by reference to published prices in an active market. The fair values of unquoted securities have been determined using the discounted cash flow valuation.

#### 10. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of reporting periods September 30, 2023 and June 30, 2023 are shown below.

	Computers and On-line Lottery Equipment	Building	Building-Others	Transportation Equipment	Workshop Equipment	Office Furniture, Fixtures and Equipment	Hotel and Kitchen Equipment and Utensils/Linens	Leasehold Improvements	Construction in Progress	Land	TOTAL
September 30, 2023 Cost Accumulated depreciation	120,000	720,291,386	2,109,634,148	67,289,264	2,309,654,869	13,250,685	17,127,066	1,200,831,099	685,928,616	1,321,825,971	8,445,953,105
and amortization	(44,000)	(190,885,145)	(34,964,541)	(14,653,932)	(538,941,386)	(11,577,061)	(13,341,187)	(787,759,486)	<u>-</u>		_(1,592,166,697)
Net carrying amount	76,000	529,406,241	2,074,669,607	52,635,332	1,770,713,483	1,673,624	3,785,880	413,071,614	685,928,616	1,321,825,971	6,853,786,408

	Buildings	Transportation Equipment	Workshop Equipnment	Furniture, Fixtures and Equipment	Hotel and Kitchen Equipment and Utensils	Leasehold improvements	Land	Sanitary Landfill Cell Area	Construction in Progress	Total
June 30, 2023 Cost Accumulated depreciation	P 3,469,796,281	P 16,976,346	P 2,319,608,132	P 13,118,766	P 17,049,640	P 1,109,255,422	P 696,474,687	P 96,159,261	P 670,179,868	P 8,408,618,403
and amortization  Net carrying amount	P 3,256,426,604	( 14,216,514 ) P 2,759,832	( 479,695,375 ) P 1,839,912,757	( 11,492,419 ) P 1,626,347	( 13,115,756 ) P 3,933,884	( <u>763,368,336</u> ) P 345,887,086	P 696,474,687	( 147,001 ) P 96,012,260	P 670,179,868	P 6,913,213,325

#### 11. INVESTMENT PROPERTY

In 2017, the Group acquired certain residential property amounting to 2,218,235 GBP (about P132,720,106), which is classified by the Group as investment property.

In 2018, the Group ceased to occupy and leased out a property with a carrying amount of 3,581,690 GBP (about P256,346,568) that have been previously classified as Buildings under Property and Equipment account in the consolidated statements of financial position (see Note 10). The property was revalued to fair value of 4,125,000GBP (about P295,232,025) at the date of transfer and the Group recognized gain, net of related deferred tax, amounting to 450,948 GBP (about P32,274,979) which is presented under Other Comprehensive Income (Loss) in the April 30, 2018 consolidated statement of comprehensive income. In 2020, the Group sold the said reclassified property at a sales price of 5,800,000 GBP (around P366,007,260). The Group recognized gain amounting to 1,675,000 GBP (around P108,442,683), which is presented as Gain on Sale of Investment Property in the 2020 consolidated statement of comprehensive income. The revaluation reserve resulting from the reclassification of the property in 2018 from Property and Equipment account to Investment Property account was subsequently transferred to Retained Earnings.

The translated amount of investment property as at September 30, 2023 and June 30, 2023 amounted to P128,634,755 and P129,181,985, respectively.

#### 12. LEASES

The Group has a lease for a certain land and building. The lease is reflected separately on the consolidated statement of financial position as Right-of-use Asset and Lease Liability. The depreciation expense relating to right-of-use assets is presented as part of Depreciation and amortization under costs and operating expenses in the 2023 consolidated statement of comprehensive income.

The table below describes the nature of the Group's leasing activities by type of right-of-use assets recognized in the consolidated statement of financial position.

	Number of right-of-use assets leased	Range of remaining term	Average remaining lease term	Number of leases with extension options	Number of leases with termination options
Land	1	39 years	40 years	1	-
Building	21	1 to 20 years	7 years	-	6

The carrying amounts of the Group's right-of-use assets and the movements during the period September 30, 2023 and June 30, 2023 are shown below.

		Land		Building	_	Total
Balance at July 1, 2023	P	86,878,950	Р	2,137,190,250	P	2,224,069,200
Effect of PFRS 16 adoption		-		-		-
Additions		-		-		-
Translation adjustment		-		( 7,594,311)	(	7,594,311)

Amortization	(589,676)	(85,894,120)	(86,483,796)
Balance at September 30, 2023	<u>P 86,289,274</u>	P 2,043,701,819	P 2,129,991,093
	June 30, 2023		
	Land	Building	<u>Total</u>
Balance at July 1, 2022 Additions Translation adjustment Termination Remeasurement Amortization	P 89,237,654  ( 2,358,704 )	P 2,669,886,022 285,253,086 99,600,105 ( 443,838,316) ( 95,186,145) ( 378,524,502)	P 2,759,123,676 285,253,086 99,600,105 ( 443,838,316) ( 95,186,145) ( 380,883,207)
Net carrying amount	P 86,878,950	P 2,137,190,250	P 2,224,069,200

Lease liabilities are presented in the consolidated statement of financial position as at September 30, 2023 and June 30, 2023 as follows:

	September 30, 2023 (Unaudited)	<u>June 30, 2023</u> (Audited)
Current Non-current	P 264,156,871 1,974,857,170	P 268,960,099 2,056,330,090
	<u>P2,239,014,041</u>	P2,325,290,189

## 13. INVESTMENTS IN AND ADVANCES TO ASSOCIATES AND NON-CONTROLLING INTEREST

These investments are accounted for under the equity method in the consolidated financial statements of the Group:

September 30, 2023	PLPI	BPPI	BAPI	CPI	SBMPI	NPI	CBFC	PGMC	VideoDoc	BAAI	Total
Investment:											
Acquisition costs:											
Beginning balance	P 40,000	P 180,400	P 203,896	P 400	P 43,335	P 82,283	P 162,500	P 454,880	P 120,373	P 37,890	P 1,325,958
Reclassification Additional investment								-		Р -	
Impairment	-	-					-	-		Ρ -	
Translation adjustment		-	-	-		-		-	-	-	
	40,000	180,400	203,896	400	43,335	82,283	162,500	454,880	120,373	37,890	1,325,958
Deduction of interest in associate -											
Loss on deemed disposal			(149,988 )	-							(149,988)
Dividend income			( 70,700)					(164,000)			( 234,700)
Dividend income			(					(104,000)			(
Accumulated equity share in net profit (losses): Share in net profit											
(losses) in prior years Share in net profit	146,666	( 180,400)	527,367	( 400)	( 37,751)	(53,715)	(42,131)	P 279,236	(58,058)	(4,047)	576,768
(losses) during the year Share in other comprehensive	(1,714)		42,658	-	-	( 4,014)	646	27,967	-	80	65,623
income during the year	-	-		-			-	-		-	
Translation adjustment											
	144,953	(180,400)	570,025	(400)	(37,751)	(57,730)	(41,485)	P 307,203	(58,058)	(3,967)	642,390
Total investments in associates	184,953		553,233	-	5,584	24,554	121,015	598,083	62,315	33,923	1,583,660
Less: Impairment of Investment				-	(5,584)				(62,315)		(67,899)
	184,953		553,233		(0)	24,554	121,015	598,083		33,923	1,515,761
Advances to associates	465,437	549,372		3,023		1,206,541			81,892		2,306,266
Less: Impairment of Investment		(87,274)		(3,023)					(81,892)		(172,189)
	465,437	462,098				1,206,541					2,134,077
	P 650,390	P 462,098	P 553 233		(0)		P 121,015	P 598,083	•	P 33,923	P 3,649,838
	r 650,390	r 462,098	P 553,233			P 1,231,095	r 121,015	r 598,083		r 33,923	r 3,049,838

	PLPI	ВРРІ	BAPI	PGMC	СРІ	SBMPI	NPI	BAAI	CBFC	VideoDoc	Total
June 30, 2023											
Investment: Acquisition costs: Beginning balance	P 40,000	<u>P</u> 180,400	<u>P 203,896 P</u>	454,880	<u>P</u> 400	P 43,335	P 82,283	P 37,890	P 162,500	P 120,373	P 1,325,957
Deduction of interest in associate in prior years			(149,988 )					<u> </u>			(149,988)
Dividends: Dividends received in current year Dividends received in prior years		-	- ( (	72,000 ) 92,000 ) 164,000 )	· ·	-	· ·	<u>.</u>	-		( 72,000) ( 162,700) ( 234,700)
Accumulated equity share in comprehensive income (loss): Share in comprehensive income (losses) in prior years Share in net profit (losses) during the year Share in other comprehensive	129,457 17,209	( 180,400)	441,679 85,391	137,509 141,351	( 400)	( 37,751) (	61,601) ( 7,658 (	3,677) ( 368)	50,308) 8,177	( 58,058)	316,450 259,418
losses during the year	146,666	(180,400)	297 527,367	376 279,236	(	( 37,751 ) (	228 53,715) (	4,045) (	42,131	(	901 576,769
Total investments in associates	186,666		510,575	570,116	-	5,584	28,568	33,845	120,369	62,315	1,518,038
Allowance for impairment						(5,584)				(62,315)	(67,899)
Total investments in associates - net	186,666		510,575	570,116			28,568	33,845	120,369		1,450,139
Advances	460,534	544,615			3,023		1,196,959				2,205,131
Allowance for impairment		(87,274)			(3,023_)						(90,297)
Advances - net	460,534	457,341		-			1,196,959		-		2,114,834
	P 647,200	P 457,341	P 510,575 P	570,116	Р.	Р.	P 1,225,527	P 33,845	P 120,369	Р.	P 3,564,973

#### 14. INTANGIBLE ASSETS

The compositions of this account are shown below.

	-	September 30, 2023 (Unaudited)			
Goodwill Dealership rights Customer relationship	P 	901,068,176 719,481,163 138,651,509	P	906,770,039 722,541,935 143,925,211	
	<u>P</u>	1,759,200,848	P	1,773,237,185	

#### 15. TRADE AND OTHER PAYABLES, AND PROVISIONS

This account consists of the following:

	September 30, 2023 (Unaudited)	<u>June 30, 2023</u> (Audited)
Current:		
Trade Payables	P 1,445,948,366	P <b>1,614,874,077</b>
Accrued expenses	661,044,719	978,445,220
Withholding taxes payable	541,722	81,869,254
Deferred consideration	_	45,112,164
Due to a related party	8,254,140	7,997,427
Other payables	425,622,964	226,030,527
	<u>P 2,613,599,485</u>	P 3,023,003,772
Non-Current:		
Provisions	68,036,799	103,238,192
Deferred consideration	103,797,817	97,579,114
	<u>P 171,834,616</u>	<u>P 200,817,306</u>

#### 16. LOANS PAYABLE AND BORROWINGS

This account consists of the following:

	September 30, 2023 (Unaudited)	June 30, 2023 (Audited)
Current	D 5 250 040 504	D # 20# 000 200
Vehicle stocking loans	P 5,358,948,781	P <b>5,205,098,299</b>
Bank loans	<u>82,496,000</u>	<u>199,102,059</u>
	P 5,441,444,781	P <b>5,404,200,358</b>
Non-current		
Bank loans	<u>1,915,367,052</u>	<u>1,971,234,061</u>
	<u>P 7,356,811,833</u>	<u>P 7,375,434,419</u>

## 17. CARRYING AMOUNTS AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The carrying amounts and fair values of the categories of assets and liabilities presented in the consolidated statements of financial position are shown below.

		September	30, 2023	June 30, 2023			
		(Unaud	lited)	(Aud	lited)		
		Carrying Values	Fair Values	Carrying Values	Fair Values		
Financial Assets							
Loans and receivables:							
Cash and cash equivalents	5	P 796,891,104	P 796,891,104	P <b>1,366,379,758</b>	P <b>1,366,379,758</b>		
Trade and other receivables - net	6	3,804,984,534	3,804,984,534	3,008,533,972	3,008,533,972		
Advances to associates - net	13	2,134,076,920	2,134,076,920	2,114,834,185	2,114,834,185		
Refundable deposits- current	8	5,687,341	5,687,341	4,625,737	4,625,737		
		P6,741,639,899	P6,741,639,899	P 5,127,993,84	P5,127,993,84		
Financial assets at FVTPL	9	<u>P -</u>	<u>P</u> -	<u>P</u> -	<u>P -</u>		
Financial assets at FVOCI	9	<u>P 900,492,680</u>	P 900,492,680	<u>P 890,567,692</u>	<u>P 890,567,69</u>		
Financial Liabilities Financial liabilities at amortized cost:							
Loans payable and borrowings	16	P 7,356,811,833	P7,356,811,833	P7,375,434,419	P 7,214,690,320		
Trade and other payables	15	1,871,571,330	1,871,571,330	1,852,168,622	1,852,168,622		
Advances from related party	12	915,030,390	915,030,390	849,352,420	815,370,614		
		P 10,143,413,553	P 10,143,413,553	P10,076,955,4	61 P9,882,229,556		

#### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES

(Formerly Prime Gaming Philippines, Inc. and Subsidiaries) [A Subsidiary of Berjaya Lottery Management (HK) Limited]

#### 1 Aging of Accounts Receivables as of 30 September 2023

		<u>F</u>	Past Due			
	Neither Past Due			Over	Accts & Items	Total
Type of Accounts Receivables	nor Impaired	61-90 days	91-120 days	180 days	in Litigation	
	(Peso)		(Peso)	(Peso)	(Peso)	(Peso)
a Trade Receivables						
1) PCSO	-	-	-	-	-	-
2) Guest/City Ledger	6,142,193	537,442	383,887	614,219	-	7,677,741
3)Vehicle Debtor	456,491,467	82,998,449	124,497,673	165,996,897		829,984,486
3) Others	-	-	-	-	-	-
Subtotal	462,633,660	83,535,890	124,881,560	166,611,116	-	837,662,227
Less: Allow. For						
Doubtful Acct.	-	-	-	36,694,972	-	36,694,972
Net Trade receivable	462,633,660	83,535,890	124,881,560	129,916,145	-	800,967,255
b Non - Trade Receivables						
· · · · · · · · · · · · · · · · · · ·	2 204 057 004					2 204 057 004
1)Deposits	2,384,957,891	-	-	-		2,384,957,891
2)Payment for future acquisition of inv	347,970	=	=	=	=	347,970
3) Other Receivables	618,711,418			=		618,711,418
				-		-
Subtotal	2 004 017 270			-	-	2 004 017 270
	3,004,017,279	-	-	-	-	3,004,017,279
Less: Allow. For						
Doubtful Acct.	-	-	-			-
Net Non - trade receivable	3,004,017,279	-	-	-	-	3,004,017,279
Net Receivables (a + b)	3,466,650,939	83,535,890	124,881,560	129,916,145		3,804,984,534

#### Notes:

If the Company's collection period does not match with the above schedule, a revision is necessary to make the schedule not misleading. The proposed collection period in this schedule may be changed to appropriately reflect the Company's actual collection period.

#### 2 Accounts Receivable Description

Type of Receivables	Nature/Description	llection/Liquidation Period
Trade Receivables		
1) PCSO	gross receipt from lottery ticket sales	30-60 days
2) Guest/City Ledger	rooms revenue and sale of food and beverages	30-60 days
3)Vehicle Debtor	sale of vehicles, parts and accessories and	30-60 days
	servicing and body shop sales	
Notes:		
To indicate a brief description of the	e nature and collection period of each receivable accounts	
with major balances or separate rece	eivable captions, both the trade and non - trade accounts.	

For the Fiscal Year Currency			ne 2024 ilippine Peso			June 2023 Philippine	Peso	June 2023 Philippine Peso
Balance Sheet	Current year 3 mos ended September 30, 2023		Current year to date 3 mos ended September 30, 2023		Previous year 3 mos ended otember 30, 2022	3 mo	year to date s ended er 30, 2022	12 mos ended June 30 2023
Current Assets Total Assets Current Liabilities Total Liabilities Retained Earnings Stockholdens Equity Stockholdens Equity-Parent Book Value Per Share	14,444,591,294.00 28,273,399,995.00 12,336,912,986.00 17,298,329,937.00 8,123,502,807.00 10,975,070,058.00 10,966,285,813.00	-	14,444,591,294 28,273,399,995 12,336,912,986 17,298,329,937 8,123,502,807 10,975,070,058 10,966,285,813 2.48		12,342,701,373 24,609,078,075 10,254,547,031 14,582,069,593 7,593,944,299 10,027,008,482 10,021,127,934 2.26	24 10 12 - 10	2,342,701,373 4,609,078,075 0,254,547,031 4,582,069,593 7,593,944,299 0,027,008,482 0,021,127,934 2.26	15,240,709,360 29,163,965,237 13,181,330,757 18,247,432,142 8,042,836,161 10,916,533,095 10,909,066,075 2.47
Income Statement	3 mos ended September 30, 2023		3 mos ended September 30, 2023		3 mos ended otember 30, 2022		s ended eer 30, 2022	12 mos ended June 30 2023
Gross Revenue	9,857,766,042		9,857,766,042		8,728,527,752	8	3,728,527,752	38,513,232,214
Gross Expense	9,756,670,178		9,756,670,178		8,580,702,328	8	3,580,702,328	37,920,744,708
Non Operating Income	142,383,463		142,383,463		112,466,078		112,466,078	580,724,438
Non Operating Expense	162,918,749		162,918,749		61,062,105		61,062,105	436,317,902
Profit/(Loss) Before Income Tax	80,560,578	-	80,560,578	-	199,229,397	-	199,229,397	736,894,042
Income Tax Expense Net Income/(Loss) After Tax Net Income/(Loss) Attributable to Parent	6,036,524 74,524,054		6,036,524 74,524,054	-	45,218,570 154,010,827		45,218,570 154,010,827	119,729,994 617,164,048
Equity Holder Earnings/(Loss) Per Share (Basic) Earnings/(Loss) Per Share (Diluted)	73,206,829 0.02		73,206,829 0.02		153,400,547 0.04		153,400,547 0.04	614,967,297 0.14
Financial Ratios  Liquidity Analysis Ratios:	3 mos ended September 30, 2023		3 mos ended September 30, 2023		3 mos ended otember 30, 2022		s ended per 30, 2022	12 mos ended June 30 2023
Current Ratio or Working Capital ratio  Current Assets/  Current Liabilities	14,444,591,294 12,336,912,986	14,444,591,294 12,336,912,986	1.17	12,342,701,373 10,254,547,031	1.20	12,342,701,373 10,254,547,031	1.20	1.16
Quick Ratio  Current Assets-Inventory-Prepayments)/  Current Liabilities	6,735,952,558 12,336,912,986	6,735,952,558 12,336,912,986	0.55	6,325,482,823 10,254,547,031	0.62	6,325,482,823 10,254,547,031	0.62	0.52
Solvency Ratio Total Assets/ Total Liabilities	28,273,399,995 17,298,329,937 1.63	28,273,399,995 17,298,329,937	1.63	24,609,078,075 14,582,069,593	1.69	24,609,078,075 14,582,069,593	1.69	1.60
Financial Leverage Ratios  Debt Ratio  Total Debt/  Total assets	17,298,329,937 28,273,399,995 0.61	17,298,329,937 28,273,399,995	0.61	14,582,069,593 24,609,078,075	0.59	14,582,069,593 24,609,078,075	0.59	0.63
Debt to Equity Ratio  Total Debt/  Total Stekholder's Equity	17,298,329,937 10,975,070,058	17,298,329,937 10,975,070,058	1.58	14,582,069,593 10,027,008,482	1.45	14,582,069,593 10,027,008,482	1.45	1.67
Interest Coverage Earnings Before Interest and Taxes (EBIT)/ Interest Charges	80,560,578 162,918,749 162,918,749	80,560,578 162,918,749 162,918,749	1.49	199,229,397 59,821,295 59,821,295	4.33	199,229,397 59,821,295 59,821,295	4.33	2.77
Assets to Equity Ratio  Total assets/  Total Stockholders Equity	28,273,399,995 10,975,070,058 2.58	28,273,399,995 10,975,070,058	2.58	24,609,078,075 10,027,008,482	2.45	24,609,078,075 10,027,008,482	2.45	2.67
Profitability Ratios Gross Profit Margin Sales-Cost of Goods Sold or Cost of Service/ Sales	9,857,766,042 (8,116,799,324) 9,857,766,042 0.18	9,857,766,042 (8,116,799,324) 9,857,766,042	0.18	8,728,527,752 (7,526,827,867) 8,728,527,752	0.14	8,728,527,752 (7,526,827,867) 8,728,527,752	0.14	0.18
Net Profit Margin  Net Profit/ Sales	74,524,054 9,857,766,042 3.02%	74,524,054 9,857,766,042	3.02%	154,010,827 8,728,527,752	7.06%	154,010,827 8,728,527,752	7.06%	1.60%
Return of Assets  Net Income/ Total Assets	74,524,054 28,273,399,995	74,524,054 28,273,399,995	1.05%	154,010,827 24,609,078,075	2.50%	154,010,827 24,609,078,075	2.50%	2.12%
Return of Equity.  Net Income/  Total Stockholders Equity	74,524,054 10,975,070,058 2.72%	74,524,054 10,975,070,058	2.72%	154,010,827 10,027,008,482	6.14%	154,010,827 10,027,008,482	6.14%	5.65%
Price / Earnings Ratio Price Per Share /  Earnings Per Common Share	8.00 0.017 474.41	8.00 0.017	474.41	7.00 0.035	198.10	7.00 0.035	198.10	56.12
Current year trailing 12 mos Current year to date Net Income+Latest Annual Net Income-Prevous Year Net Income Weighted average no of outs shares		537,677,275 4,341,280,693	0.12			820,616,963 4,341,280,693	0.19	

#### BERJAYA PHILIPPINES INC. AND SUBSIDIARIES 9th Floor, Rufino Pacific Tower 6784 Ayala Avene, Makati City

#### Financial Indicators September 30, 2023

	Computa	ation	Ra	atios	Computation	Ratios	
Financial Indicators	September 2023	September 2022	September 2023	September 2022	June 2023	June 2023	
Quick ratio							
ash and cash equivalents +	796,891,104	1,686,896,426			1,366,379,777		
nancial asset at fair value trhough profit or loss	_	635,765			-		
rade and other receivables - net +	3,804,984,534	2,534,056,749			3,429,278,623		
dvances to associates	2,134,076,920	2,103,893,883	0.55	0.62	2,114,834,185	0.52	
Total Current Liabilities	12,336,912,986	10,254,547,031			13,181,330,757		
rrent/liquidity ratio							
Total Current Assets	14,444,591,294	12,342,701,373	1.17	1.20	15,240,709,360	1.16	
Total Current Liabilities	12,336,912,986	10,254,547,031			13,181,330,757		
bt-to-equity ratio							
Total Liabilities	17,298,329,937	14,582,069,593	1.58	1.45	18,247,432,142	1.67	
Total Equity	10,975,070,058	10,027,008,485			10,916,533,095		
bt-to-assets ratio							
Total Liabilities	17,298,329,937	14,582,069,593	0.61	0.59	18,247,432,142	0.63	
Total Assets	28,273,399,995	24,609,078,078			29,163,965,237		
uity-to-assets ratio							
Total Equity	10,975,070,058	10,027,008,485	0.39	0.41	10,916,533,095	0.37	
Total Assets	28,273,399,995	24,609,078,078			29,163,965,237		
nualized PPE Turnover							
Net Revenue	9,857,766,042	8,728,527,752	3.57	3.80	38,513,232,214	13.74	
PPE	6,853,786,408	5,198,154,893			6,913,213,325		
nualized Return on assets							
Net Profit	74,524,054	154,010,827	0.65%	1.42%	617,164,048	5.22%	
Total Assets	28,273,399,995	24,609,078,078			29,163,965,237		
nualized Return on equity							
Net Profit	74,524,054	154,010,827	1.68%	3.48%	617,164,048	13.94%	
Total Equity	10,975,070,058	10,027,008,485			10,916,533,095		
nualized	2.48	2.26			2.47		
arnings per share Net Profit Attributable to Owners of the							
Parent Company	73,206,829	153,400,547	0.02	0.04	614,967,297	0.14	
1 /			0.02	0.04		0.14	
Weighted Average Number of Outstanding Common Shares	4,341,280,693	4,341,280,693			4,341,280,693		